

FUNDING SOURCES COMPARISON CHART

| | Information of Availability | Application Procedures | Support Given | Support Not Given | Motivations for Giving | Sources of Money | Decision Making |
|--|---|---|--|---|---|--|---------------------|
| Government Grants (Federal, State, Local) | Lots of it! Time between publication of RFP and submission deadline often very short. | Long and complex. Personal contact advised. | Contracts, formula (entitlements), project, demonstration, research, planning | Endowment, capital, funds for building | Public needs (emphasis in federal money is shifting to state level), legislative mandates | Taxes (subject to legislative priorities) | 6 months to 2 years |
| Foundation Grants | Some available, but not enough! | Proposal follows personal contact. Personal contact is very important. | Project, demonstrations, community activities, maybe capital funds or endowments | Rare to receive ongoing operation expenses. | Philanthropic, publicity, desire to support innovation, tax sheltering | Income and Assets (subject to shifts in economy) | 3-6 months |
| Corporation Grants (also local businesses) | Difficult to find. Sometimes only accessible through employee recommendation. Emphasis on communities where they are. | Few formal procedures. Personal contact very important. | Community activities, innovative and creative projects, annual support, research, some capital funds or endowments, volunteers | Rare to receive ongoing operating expenses | Employee benefit, public image, executive pet projects | Profits: percentage given away is subject to economic fluctuations | 1 week to 6 months |