

**Grifols Clayton  
STEWARD**

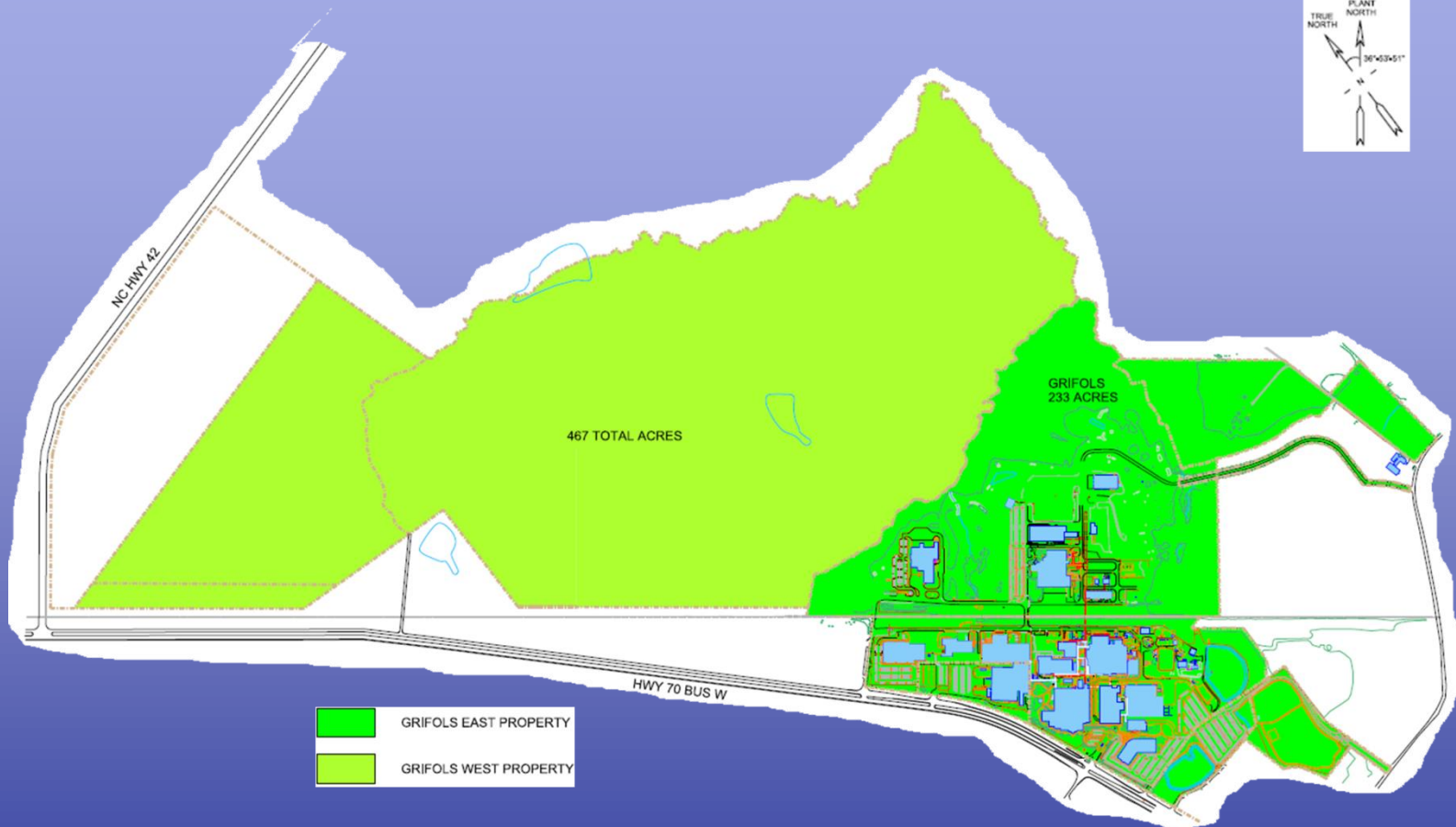


**GRIFOLS**



# AGENDA

- ✓ Grifols Background
- ✓ Top Management Involvement
- ✓ Engaging Employees
- ✓ Communicating the Message
- ✓ Presenting the Success



- **Pharmaceutical Manufacturing in Clayton, NC**
- **~1700 employees, ~700 acres, ~1.7 million square feet of production area**
- **Manufactures products from human plasma**
- **ISO 14001 Certified Program**

# GRIFOLS BACKGROUND

## GLOBAL MANUFACTURER



INDUSTRIAL FACILITIES IN THE US, EUROPE & AUSTRALIA

 **DIAGNOSTIC MANUFACTURING FACILITIES**

 **BIOSCIENCE MANUFACTURING FACILITIES**

 **HOSPITAL MANUFACTURING FACILITIES**

# GRIFOLS BACKGROUND

## WHAT DOES GRIFOLS DO?

**PLASMA DONORS REPRESENT A CROSS-SECTION OF SOCIETY, INCLUDING COLLEGE STUDENTS, MILITARY PERSONNEL, HOMEMAKERS, PROFESSIONALS AND WORKERS. A DIVERSE POPULATION THAT SHARES A COMMON TRAIT: GOOD HEALTH.**

### BY GENDER



### BY RACE



### BY AGE



**"ONLY QUALIFIED-DONOR PLASMA IS USED TO PRODUCE PLASMA-DERIVED MEDICINES"**

A qualified donor must donate twice within a six-month period without a positive test result and may donate as frequently as twice in a seven-day period with a full day in between. Grifols solely uses plasma from qualified donors to produce its plasma-derived medicines. Applicant-donor plasma is never used in the production of any Grifols medicine and is destroyed if the donor does not return for a second donation or has a positive test result.



# GRIFOLS BACKGROUND

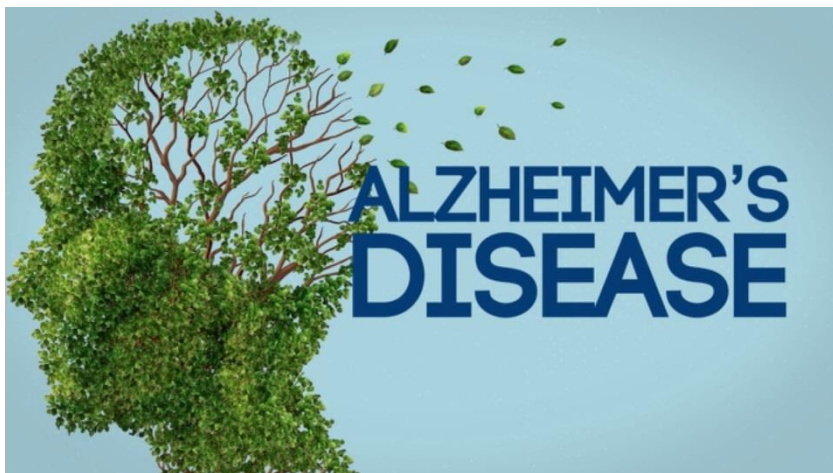
## WHY PLASMA?

### COMPOSITION OF BLOOD AND PLASMA



# GRIFOLS BACKGROUND

INTERESTING EXAMPLES OF GRIFOLS AT WORK...



alzheimer  
management  
by albumin  
replacement



# TOP MANAGEMENT SUPPORT

## ESTABLISH A CULTURE

### “OUR CULTURE”

- ✓ Pursue an “esoteric” therapeutic practice



in – early 1940’s  
le of the conflict  
ssive socialist

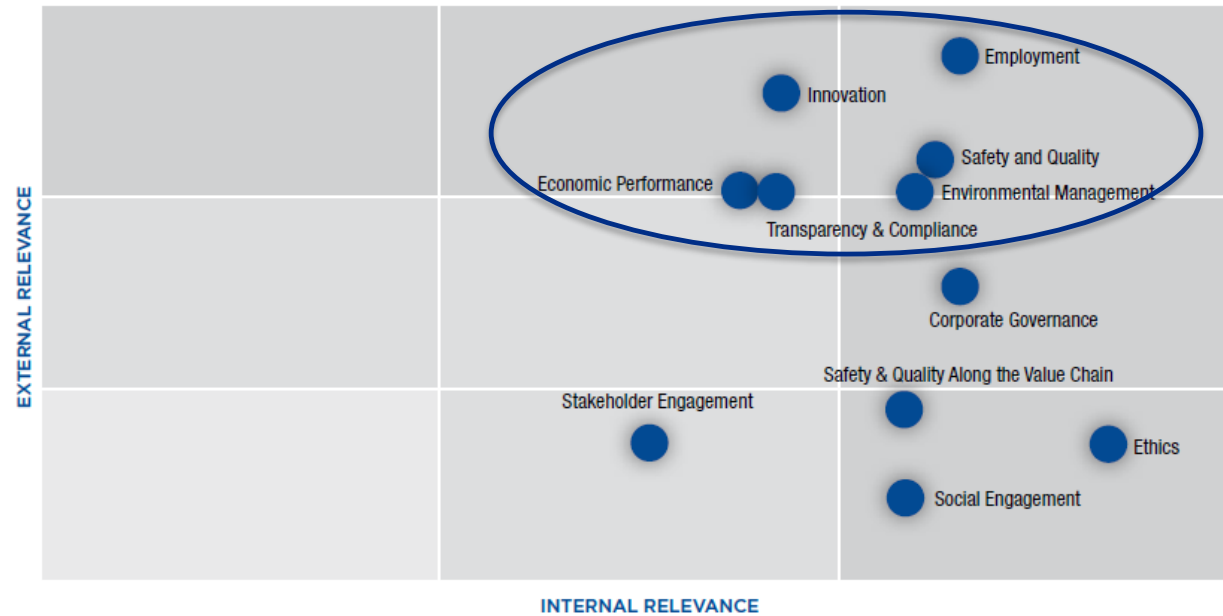
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# TOP MANAGEMENT SUPPORT

## GLOBAL REPORTING INDEX

GRIFOLS MATERIALITY MATRIX



- Very Relevant: topics to be reported with a high level of detail
- Relevant: topics that Grifols should report in greater detail due to their relevance
- Less Relevant: issues that Grifols should report at least on its respective management approach

### MATERIALITY

In accordance with the principles established in the GRI 101 Standard, the content of this report has been determined from a materiality analysis developed with the advice of an independent outside firm. It aims to identify the economic, environmental and social impacts of Grifols value chain and their influence on stakeholder decisions.

### IDENTIFICATION

The process of identifying the material topics includes the analysis of sectorial trends and key pressures, as well as the analysis of topics that stakeholders consider material.

### PRIORITIZATION AND VALIDATION

After identifying the material issues, the prioritization was carried out by consulting different sources:

- Identification of sustainability aspects that are critical to other peers and companies with similar activities to Grifols.
- Analysis of media and press releases specific to the sector.
- Interviews of managers in different areas to understand the Group's priorities and validate material issues.

As a result of this process, Grifols has identified 11 relevant issues that form the foundation of this report.

# TOP MANAGEMENT SUPPORT

ISO 14001:2015 – NOW TELL US THE “STORY”



# ENGAGING EMPLOYEES

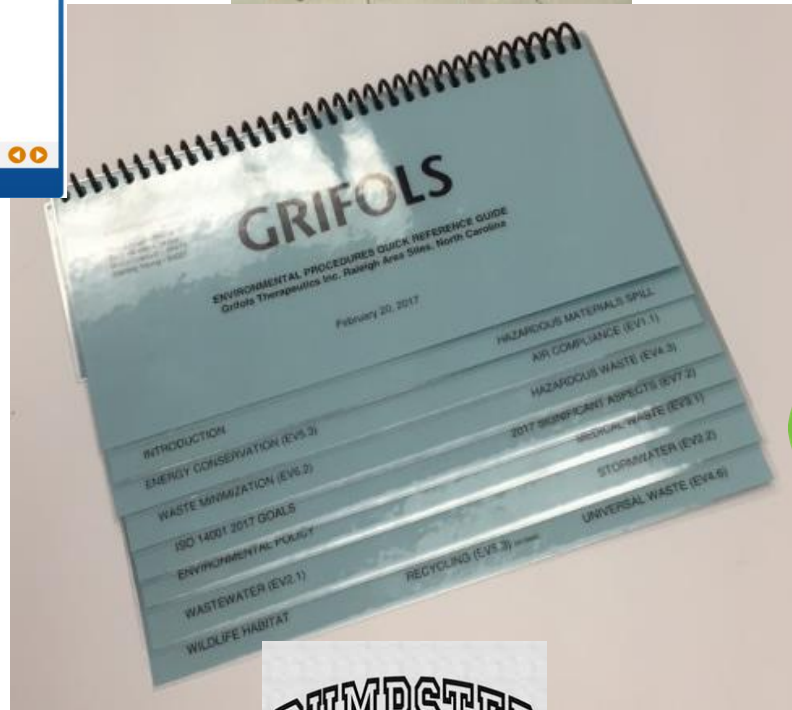
Adopt-a-highway



Annual Training



Quick Reference Guide



Compost Give-a-way

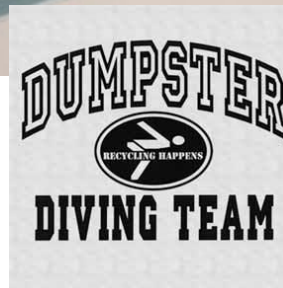


[Click here](#)

Wildlife Habitat Area



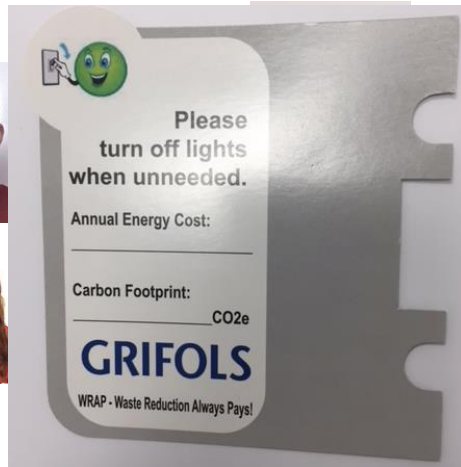
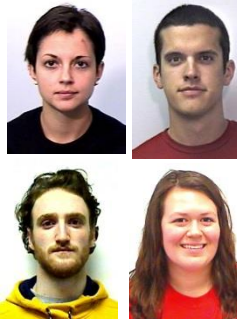
Earth Day Contests



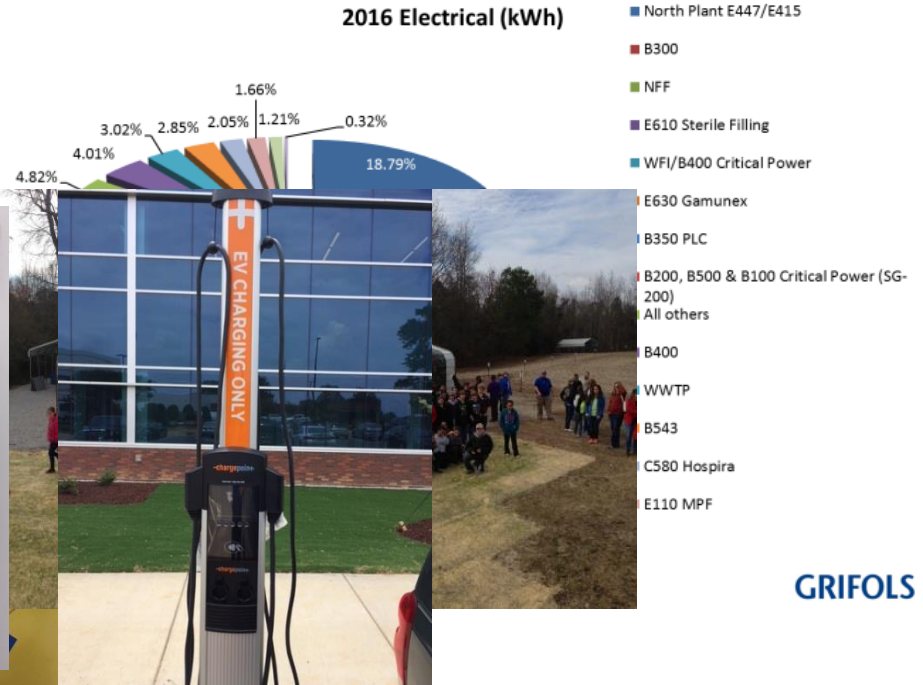
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# COMMUNICATING THE MESSAGE

- Lunch-and-Learn - energy engineers
- Tours with Wildlife Habitat Specialists
- Employee committed to waste/energy r
- Brochures



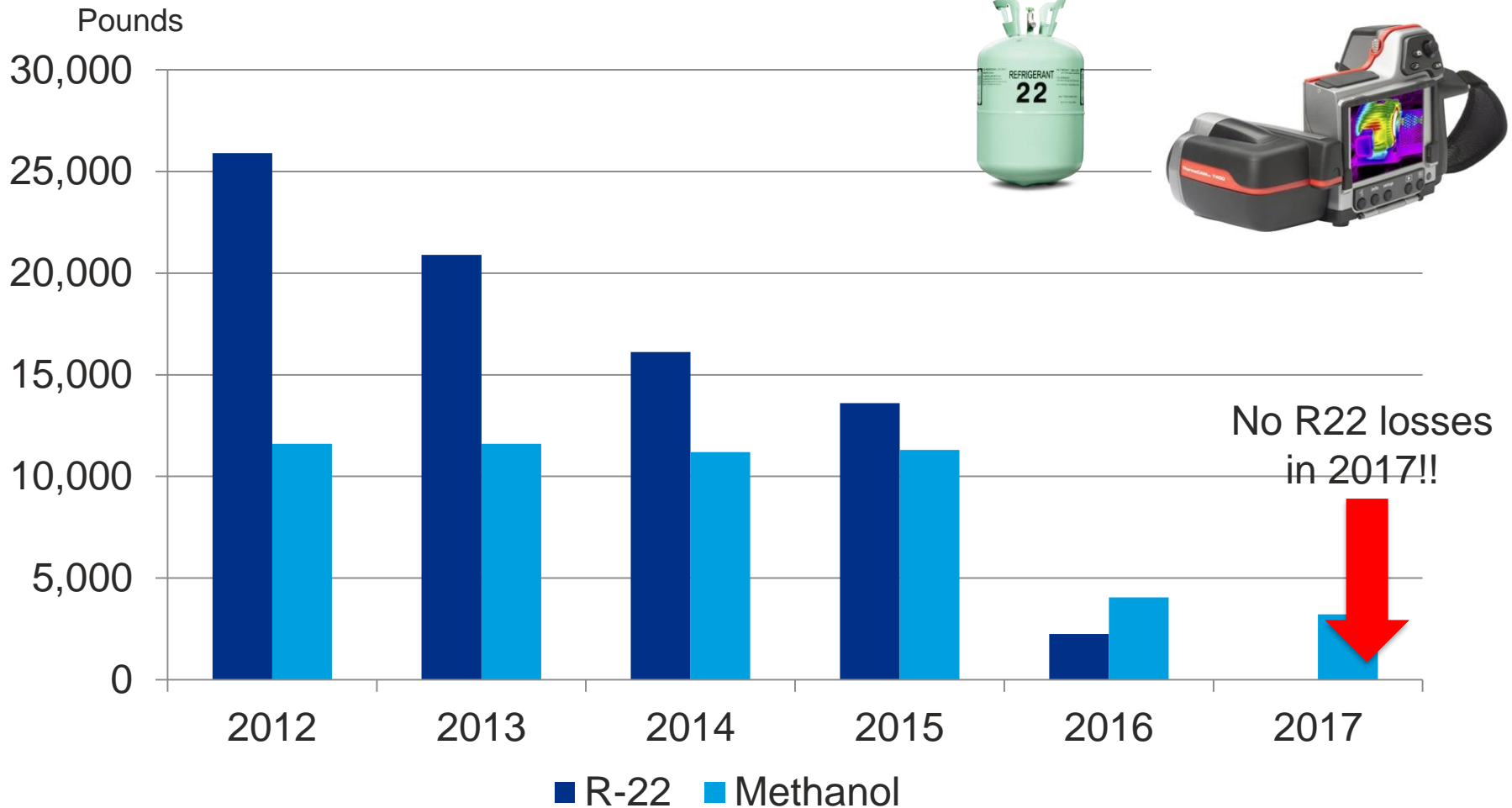
## Where is electricity routinely used at the Clayton facility?



GRIFOLS

# PRESENTING THE SUCCESS

## R22 REFRIGERANT LOSSES



# PRESENTING THE SUCCESS

## LEED BUILDINGS

Grifols-Clayton constructed the first two LEED buildings ever in Johnston County. These buildings minimize energy consumption and reduce the companies environmental impact.



### LEED Credit Categories

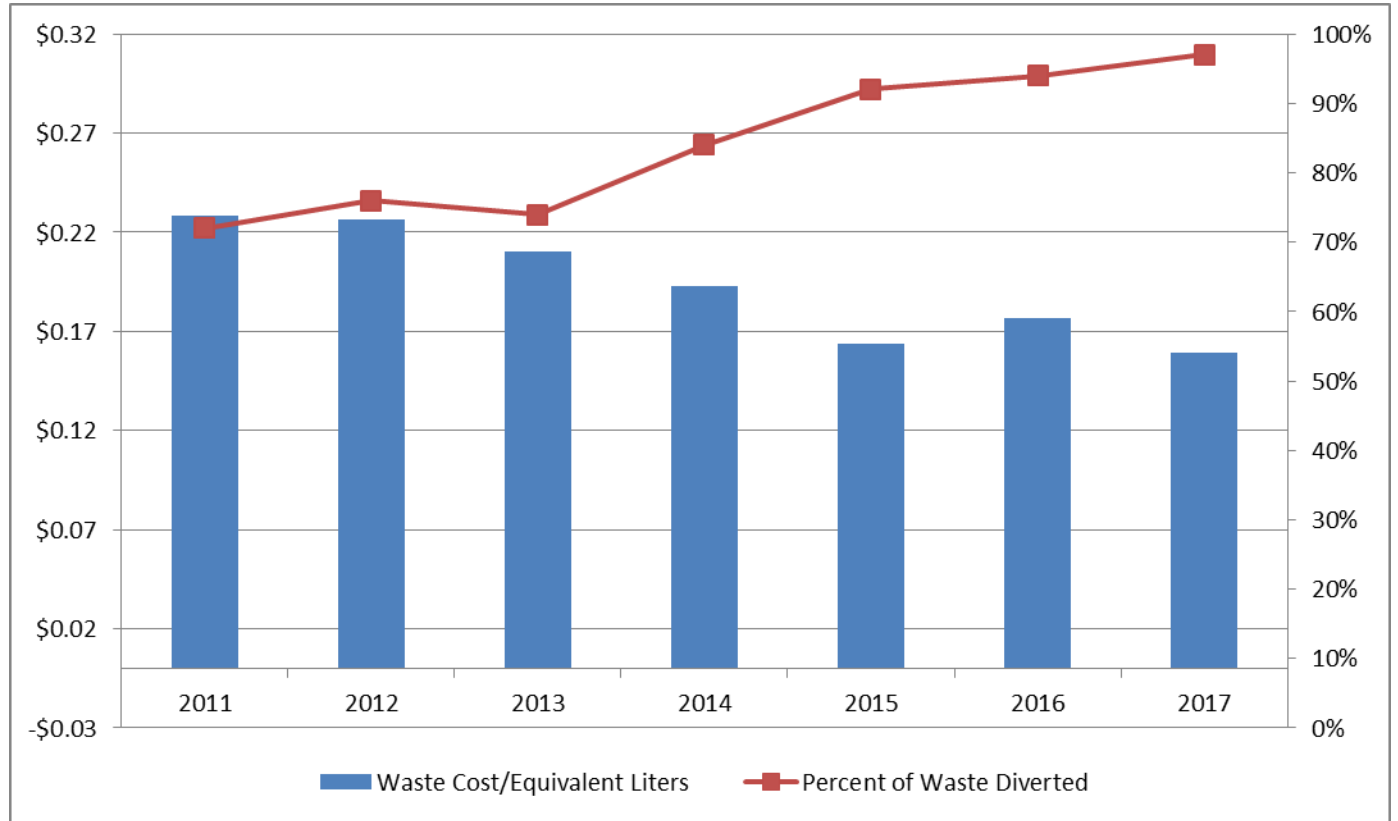


# PRESENTING THE SUCCESS

## ZERO WASTE TO LANDFILL



### Increase in Landfill Diversion Rate Saved Money

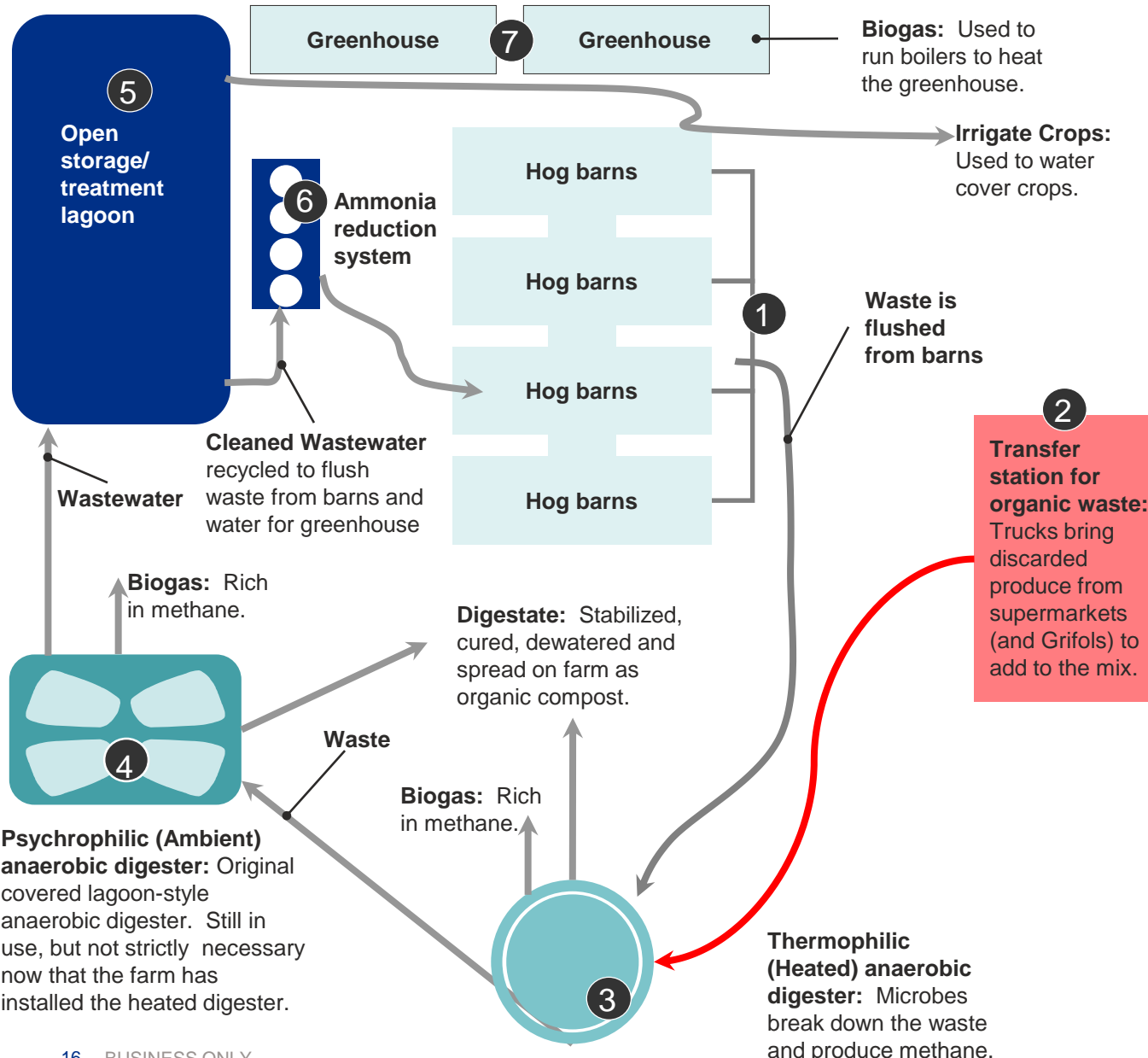


### LANDFILL-FREE COSTS

Going landfill-free requires investment and a long-term view. Upfront costs generally decrease in time, with revenue generated from recycling helping to offset the initial investment.



# PRESENTING THE SUCCESS – FULL CIRCLE RECYCLE



PEG Waste, IGIV-C Filters and Paste as well as other recyclables





# INVOLVING THE COMMUNITY



NORTH CAROLINA



Girl Scouts®



BOY SCOUTS OF AMERICA®

GRIFOLS



# GRIFOLS THERAPEUTICS

**Sam Vedder**

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**David Auge**

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**WE  
ARE  
GRIFOLS**