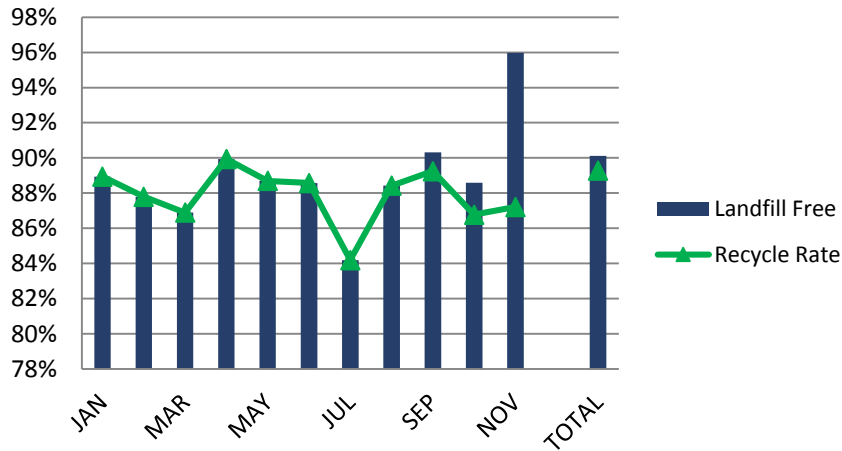
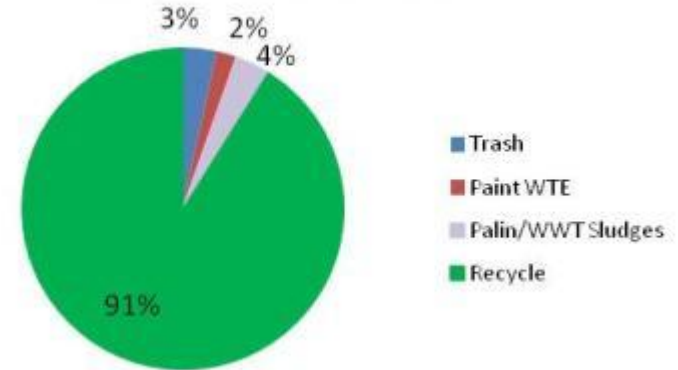


## Measuring & Communicating Success

### Landfill Free Vs. Recycle Rate



### December Waste Breakdown



3% trash equates to 16.75 tons or 21.14 lbs per truck.

Landfill Free: 97%

Recycle Rate: 91%

Nexo Recycling Rebates:	\$14,107.22
Total Waste Management Costs:	\$ 33,885.78 - \$14,107.22 = \$19,778.56
Cost Per Unit:	\$ 12.48/unit
Nexo Savings:	\$ 26,442.39 (reduced hauls and trash to landfill, compactor rentals, pricing, etc.)
Net Gain:	<b>\$6,666.83</b>

## The ecosystem Daimler Trucks North America

prevent all types of pollution.

DTNA is a leader in pollution and waste control as well as energy conservation. We are committed to clean manufacturing. Six of our facilities have achieved 'Zero Waste to Landfill.'



environmentally  
conscious  
operations

### DTNA Achievements

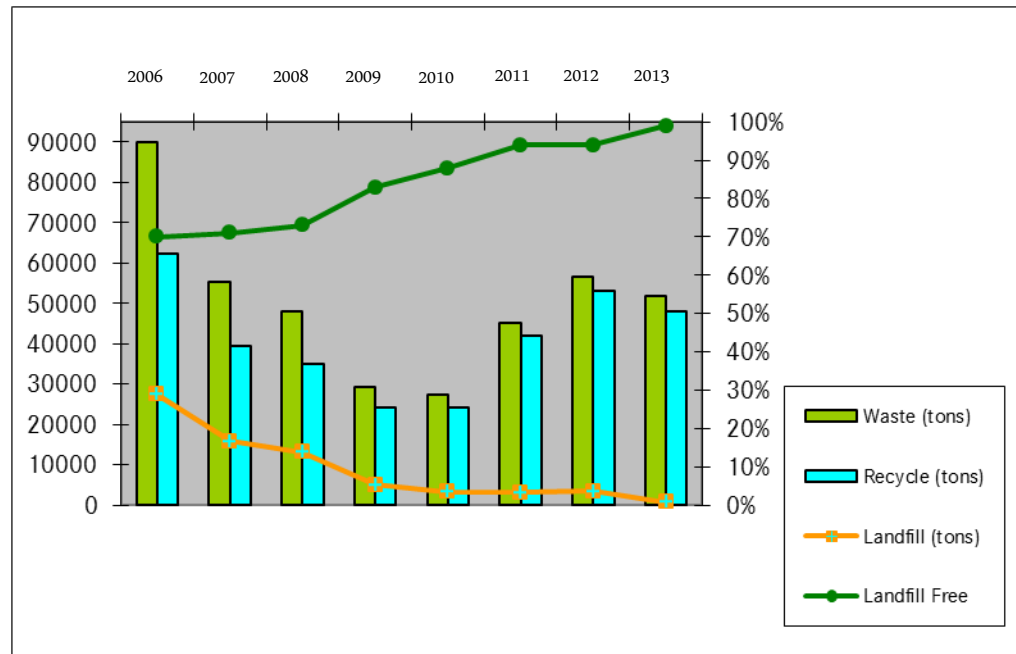
99% landfill free

10,000 ton reduction in solid waste generated

3,000 ton of solid waste eliminated from landfill

### Zero Waste to Landfill Achievements

- DTNA, Cleveland, NC, USA
- DTNA, Mt. Holly, NC, USA
- DTNA, Gastonia, NC, USA
- DTNA, Santiago, MX
- DTNA, Saltillo, MX
- DTNA, TBB, High Point, NC, USA
- DTNA, FCCC, Gaffney, SC, USA



## The ecosystem Daimler Trucks North America

	5 year average	2012	2013	change 5 year	change 2012/2013
Waste for disposal	11,173,428	6,870,354	1,398,916		
Waste for disposal (equ)	118	46	9	-92%	-80%
Waste for reuse (Recycled Waste)	84,915,970	129,039,397	116,304,314		
Waste for reuse (equ)	807	871	780	-3%	-10%
Scrap metal for reuse	38,711,671	52,882,699	50,520,077		
Scrap metal for reuse (equ)	380	357	339	-11%	-5%
Waste for reuse 'without scrap metal'	46,204,299	76,156,698	65,784,237		
Waste for reuse 'without scrap metal' (equ)	427	514	441	3%	-14%
Waste generated 'total'	96,770,788	137,051,634	123,381,700		
Waste generated 'total' (equ)	931	925	828	-11%	-11%
Waste generated 'without scrap metal'	58,059,117	84,168,935	72,861,623		
Waste generated 'without scrap metal' (equ)	551	568	489	-11%	-14%



environmentally  
conscious  
operations

## Choose the process focus



Report outs at Plant Information Center drive accountability.

Regular self auditing and monitoring progress.

3. Update the environmental status to the plant in terms of activities/efforts. Also an overview of the achieved results from your area.

4. Use the results to identify areas for improvement. Focus on the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

5. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

6. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

7. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

8. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

9. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

10. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

11. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

12. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

13. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

14. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

15. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

16. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

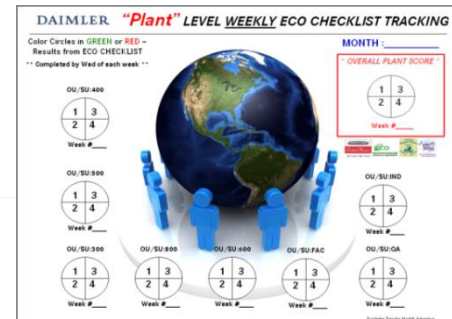
17. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

18. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

19. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

20. Identify the key performance indicators (KPIs) for the areas where you have the most impact. Do not forget to include the areas where you have the most potential for improvement.

Five year plan, Blue Sky Vision.



**ENVIRONMENTAL**

**Zero environmental impact**

- Zero Landfill
- Recycle
- Reduce
- Reuse
- Reduce air emissions
- Water conservation and protection
- Hazardous waste reduction
- Energy conservation
- Reduce greenhouse gas emissions
- Behavior Modifications
- Air Leak Program
- Environmental effectiveness
- Develop environmental coaches
- Employee suggestions and recognition
- Sustainable compliance
- Public outreach
- Risk assessments