Mobile Source Emission Reduction Grants– How to Apply - Question and Answer Session

November 4, 2024

Sheila Blanchard, Environmental Program Consultant, NC Division of Air Quality

Department of Environmental Quality

DEQ
NORTH CAROLINA
Department of Environmental Quality

What to Expect Today

- Brief overview of Mobile Source Emission Reduction Grant program funded from Diesel Emissions Reduction Act (DERA) program
- When/how to submit your application
- Attachments and information required for a complete application
- Application evaluation/scoring
- Where to find information after this workshop
- Questions and answers

Request for Proposals (RFP) Timeline

Milestone	Date
Application open in DAQ Grants Management System	October 15, 2024
Application closes in DAQ Grants Management System	December 31, 2024
DAQ evaluation of applications	January-February 2025
All applicants notified of their application status	March 2025
Awardee contracts processed	April-May 2025
All work completed	September 30, 2026
Invoices, Certificate of Engine/Chassis Destruction and Final Reports submitted to DAQ	September 30, 2026

Over $1.08 Million in anticipated available funds

For this webinar:

- **You should already have an NCID (REQUIRED TO REQUEST ACCESS TO THE GMS)**
- **You should already have requested access to the Grants Management System (GMS) which is required to submit an application (we covered this in detail in the last webinar)**
- **The very last day that you could be granted access, and still have time to apply is December 9, 2024.**

Late applications will not be accepted.

First Things First

- This is a reimbursement program for diesel equipment upgrades or replacement.

- There are mandatory cost-shares for almost all project types.

- Existing diesel equipment must scrapped.

- You MUST scrap replaced equipment within 3 months of taking delivery of new equipment.

Important Criteria

- **Replacement vehicle/equipment must be of the same weight class of original vehicle/equipment.**

- **All vehicles and equipment must have 3 years of useful life remaining.**

- **All original equipment or vehicles must be operational in the previous two years and the replacement equipment or vehicle must be operated at least 70% in North Carolina for the next 5 years.**

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How to Apply

- You must have an NCID to request access to the Grants Management System (GMS).
- If you already have an NCID, skip to “Request Access”.
- Steps to apply:
  1. Submit an Enterprise Business Services External Access Request Application (select “NCDEQ Division of Air Quality” for the agency).
  2. Complete and submit NC Substitute W-9 and email to daq.mscb.ncdaqgrants@deq.nc.gov.
  3. You will receive a “Welcome to the DAQ Enterprise Business System” email when your access has been processed.
  4. Apply in NC EBS Portal.

This can take up to 1 week or more to get processed.

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Required Application Attachments

- NCDAQ Vehicle Spreadsheet
- Quotes
  - Should include itemized quotes for all equipment
- Pictures of original equipment, engine tags, and VINs
- Any other supporting documentation for application
- EV requests require extra attachments (next slide)

Required Application Attachments: EV projects only

- Acknowledgement of consultation with utility
- Quotes for infrastructure (if requesting in application)
  - Installation
  - Equipment
- Acknowledgment of BABA compliance
- Acknowledgement of workforce development
- Any other supporting documentation for application

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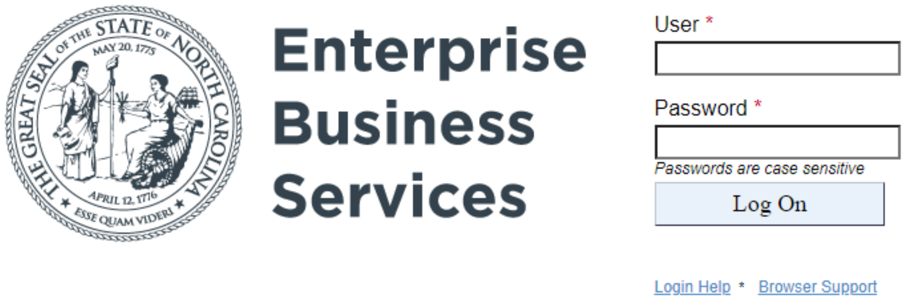
DAQ Grant Management System (GMS)

- Once you have received the “Welcome to the DAQ Enterprise Business System Portal” email, the DAQ Grant Management System (GMS) can be accessed at:

  https://www.ebs.nc.gov/irj/portal

- Additional GMS information can be found here: https://deq.nc.gov/DAQ-grants-management

- Downloadable GMS External User Manual


Enterprise
Business
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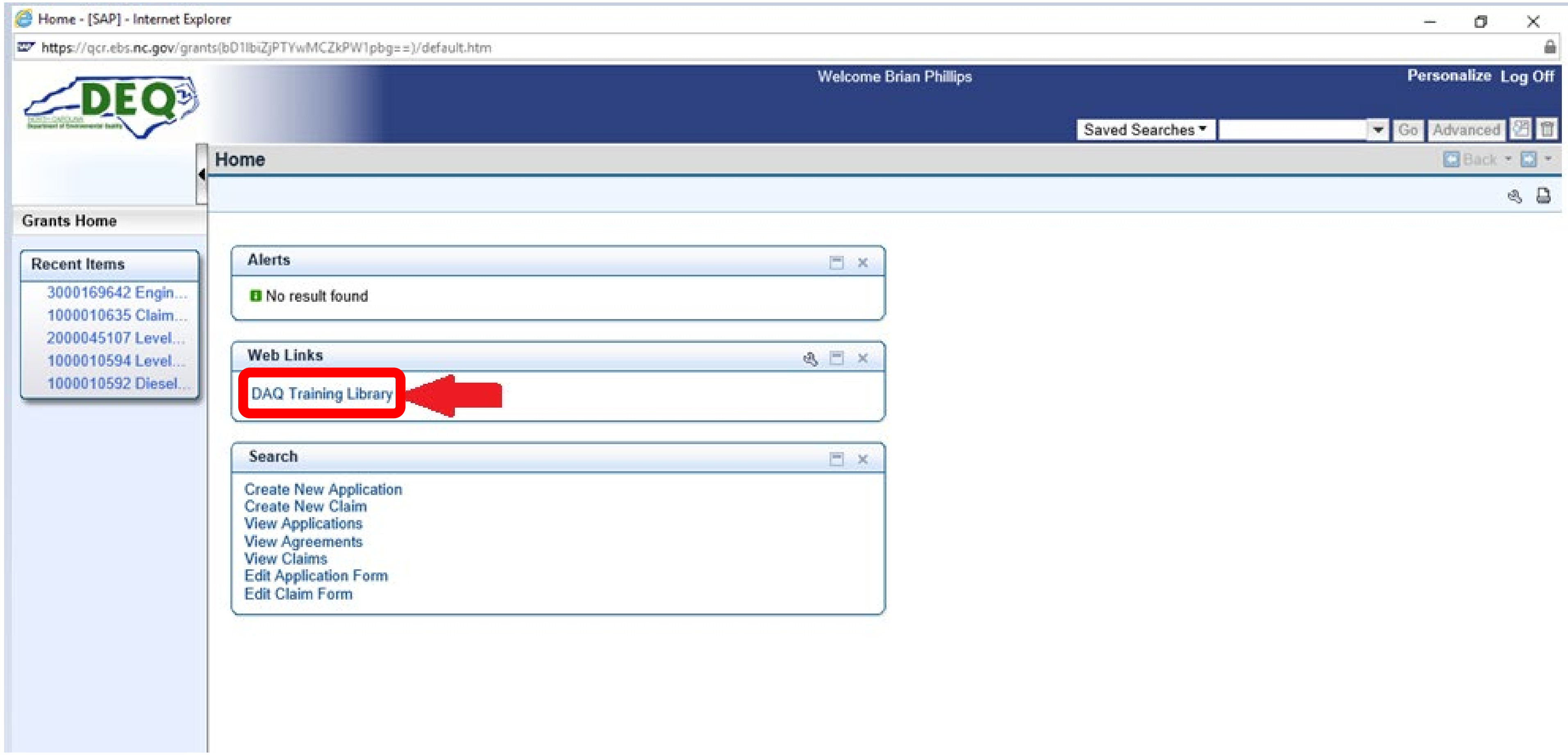
DAQ Training Library


Home - [SAP] - Internet Explorer
https://qcr.ebs.nc.gov/grants(bD1lbiZjPTYwMCZkPW1pbg==)/default.htm
DEQ
Welcome Brian Phillips
Personalize
Log Off
Saved Searches
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Advanced
Home
Back
Grants Home
Recent Items
3000169642 Engin...
1000010635 Claim...
2000045107 Level...
1000010594 Level...
1000010592 Diesel...
Alerts
No result found
Web Links
DAQ Training Library
Search
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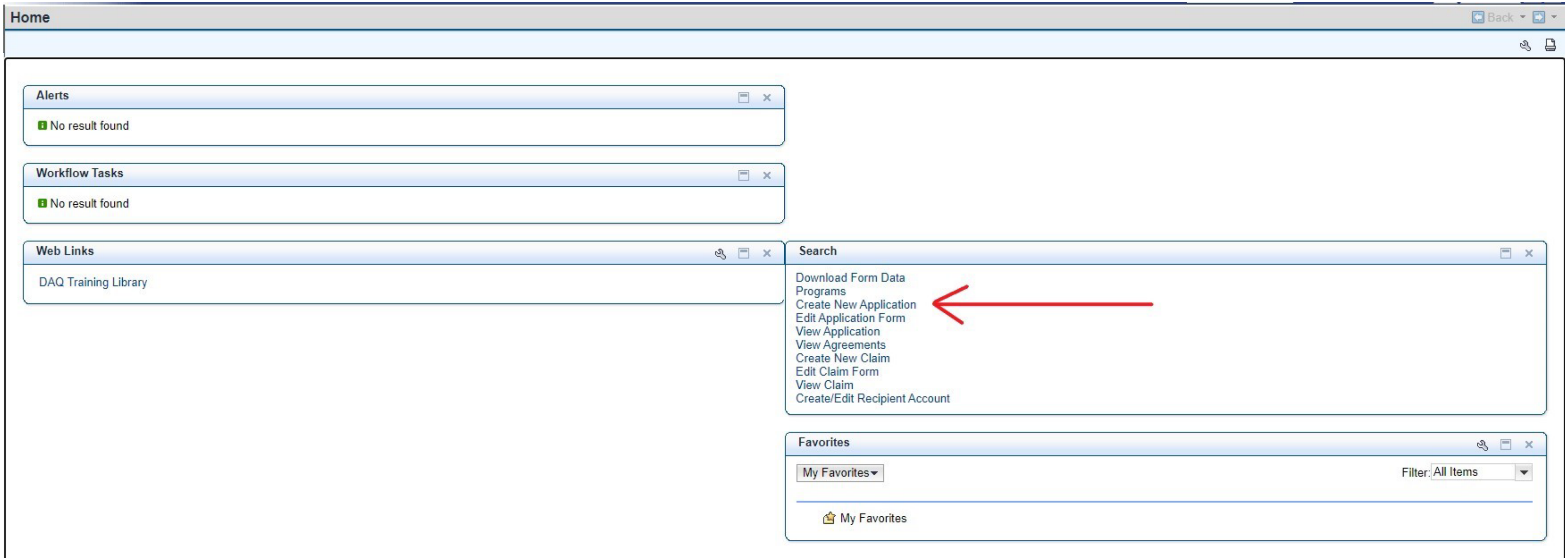
Create New Claim
View Applications
View Agreements
View Claims
Edit Application Form
Edit Claim Form

2024 DERA Application



Alerts

No result found

Workflow Tasks

No result found

Web Links

DAQ Training Library

Search

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- Programs
- Create New Application
- Edit Application Form
- View Application
- View Agreements
- Create New Claim
- Edit Claim Form
- View Claim
- Create/Edit Recipient Account

Favorites

Filter: All Items

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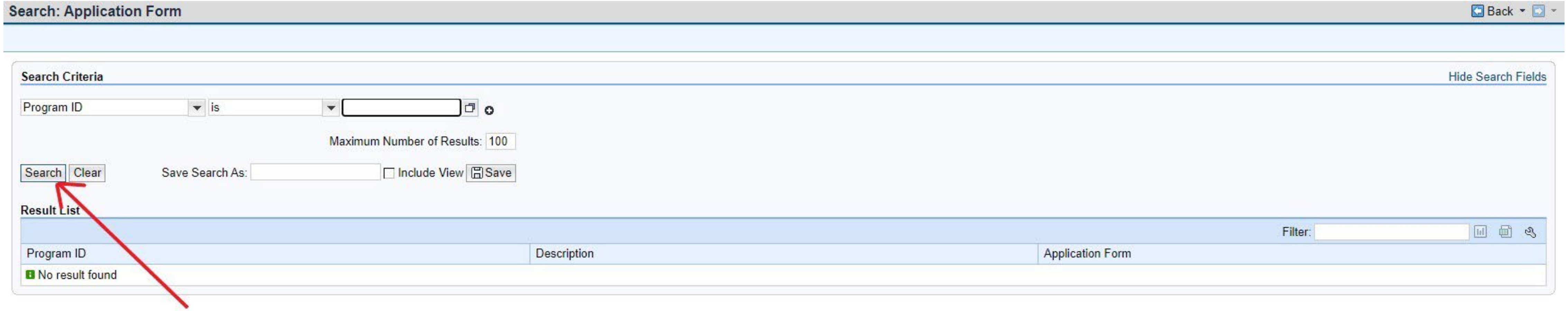
2024 DERA Application



Search: Application Form

Search Criteria

Program ID is

Maximum Number of Results: 100

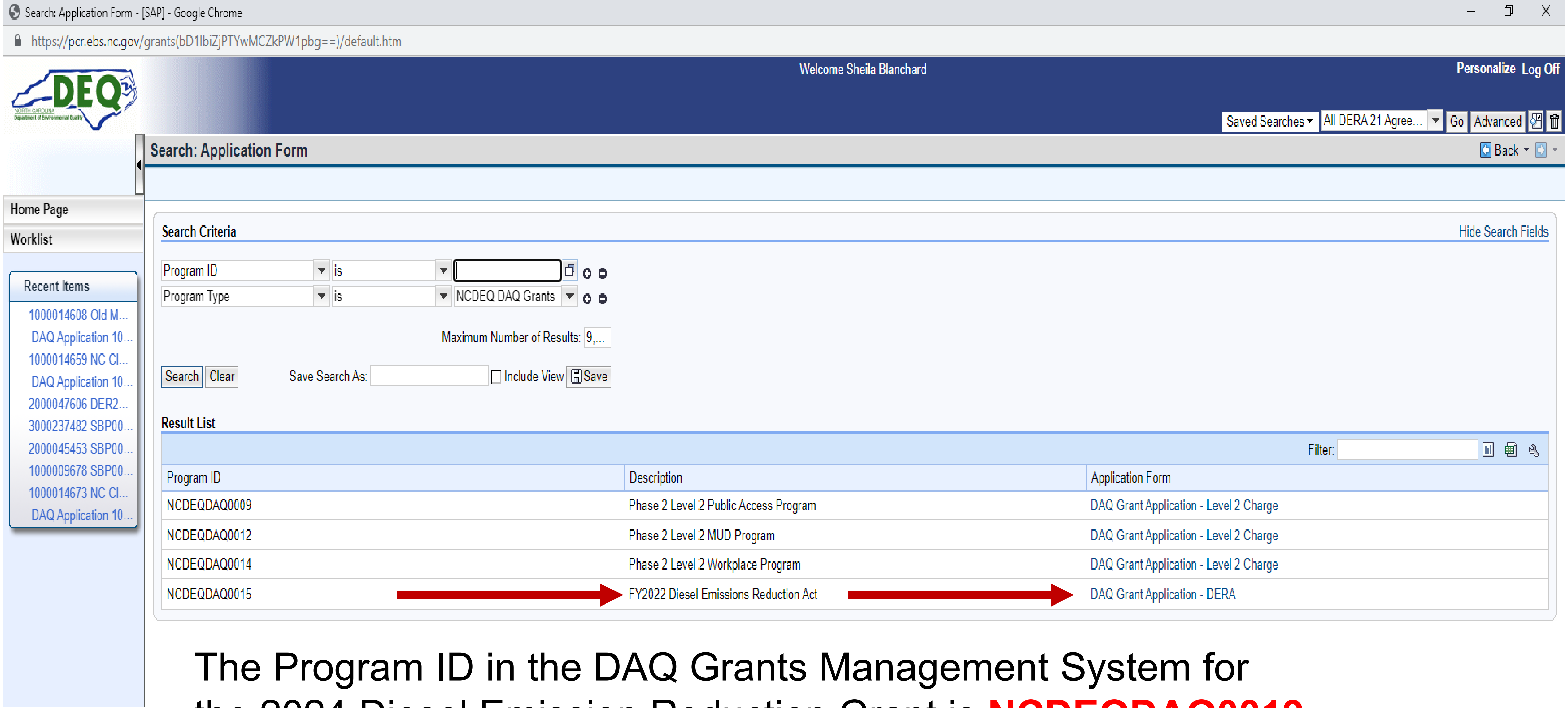
Save Search As:

Result List

Program ID	Description	Application Form
No result found		

Back
Hide Search Fields
Search
Clear
☐ Include View
Save
Filter:

2024 DERA Application



Search: Application Form - [SAP] - Google Chrome

https://pcr.ebs.nc.gov/grants(bD1lbiZjPTYwMCZkPW1pbg==)/default.htm

Welcome Sheila Blanchard

Personalize
Log Off
Saved Searches
All DERA 21 Agree...
Go
Advanced
Back
Home Page
Worklist
Recent Items

- 1000014608 Old M...
- DAQ Application 10...
- 1000014659 NC Cl...
- DAQ Application 10...
- 2000047606 DER2...
- 3000237482 SBP00...
- 2000045453 SBP00...
- 1000009678 SBP00...
- 1000014673 NC Cl...
- DAQ Application 10...

Search: Application Form

Search Criteria

Hide Search Fields

Program ID is

Program Type is NCDEQ DAQ Grants

Maximum Number of Results: 9,...

Search
Clear

Save Search As:

☐ Include View

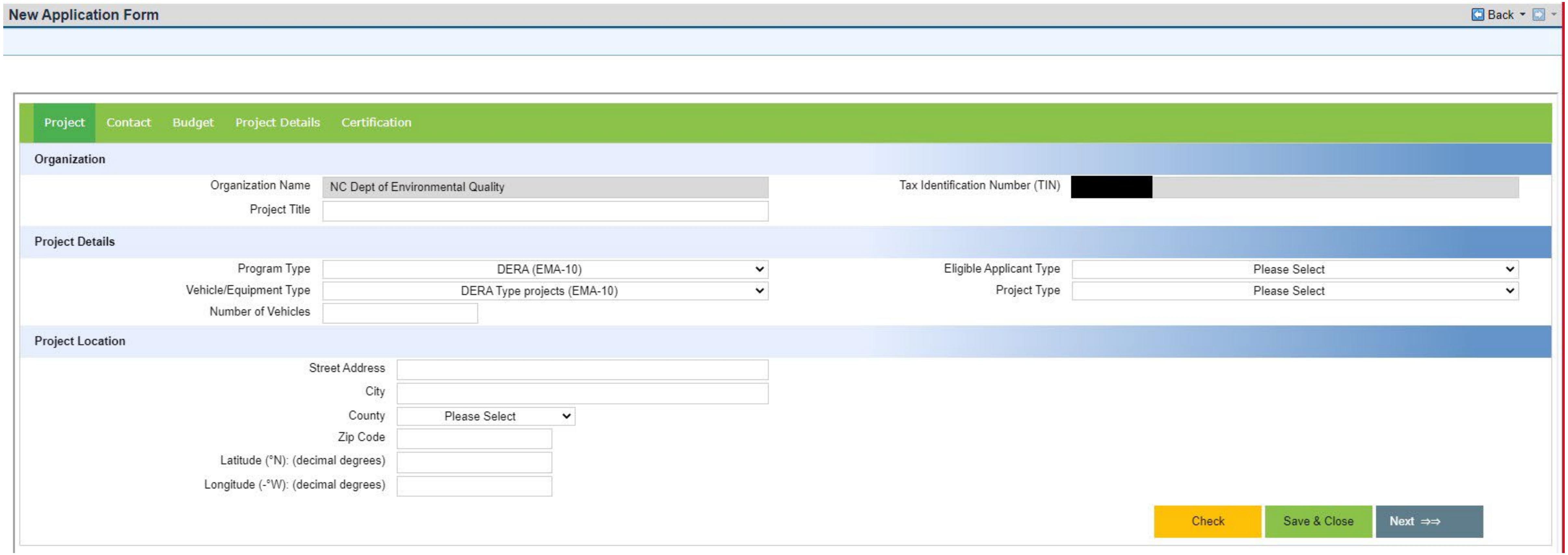
Result List

Filter:

Program ID	Description	Application Form
NCDEQDAQ0009	Phase 2 Level 2 Public Access Program	DAQ Grant Application - Level 2 Charge
NCDEQDAQ0012	Phase 2 Level 2 MUD Program	DAQ Grant Application - Level 2 Charge
NCDEQDAQ0014	Phase 2 Level 2 Workplace Program	DAQ Grant Application - Level 2 Charge
NCDEQDAQ0015	FY2022 Diesel Emissions Reduction Act	DAQ Grant Application - DERA

The Program ID in the DAQ Grants Management System for the 2024 Diesel Emission Reduction Grant is **NCDEQDAQ0019.**

2024 DERA Application


Back
Project
Contact
Budget
Project Details
Certification
Check
Save & Close
Next ⇒⇒

New Application Form

Organization

Organization Name: NC Dept of Environmental Quality

Tax Identification Number (TIN): [redacted]

Project Title:

Project Details

Program Type: DERA (EMA-10)

Vehicle/Equipment Type: DERA Type projects (EMA-10)

Number of Vehicles:

Eligible Applicant Type: Please Select

Project Type: Please Select

Project Location

Street Address:

City:

County: Please Select

Zip Code:

Latitude (°N): (decimal degrees):

Longitude (-°W): (decimal degrees):

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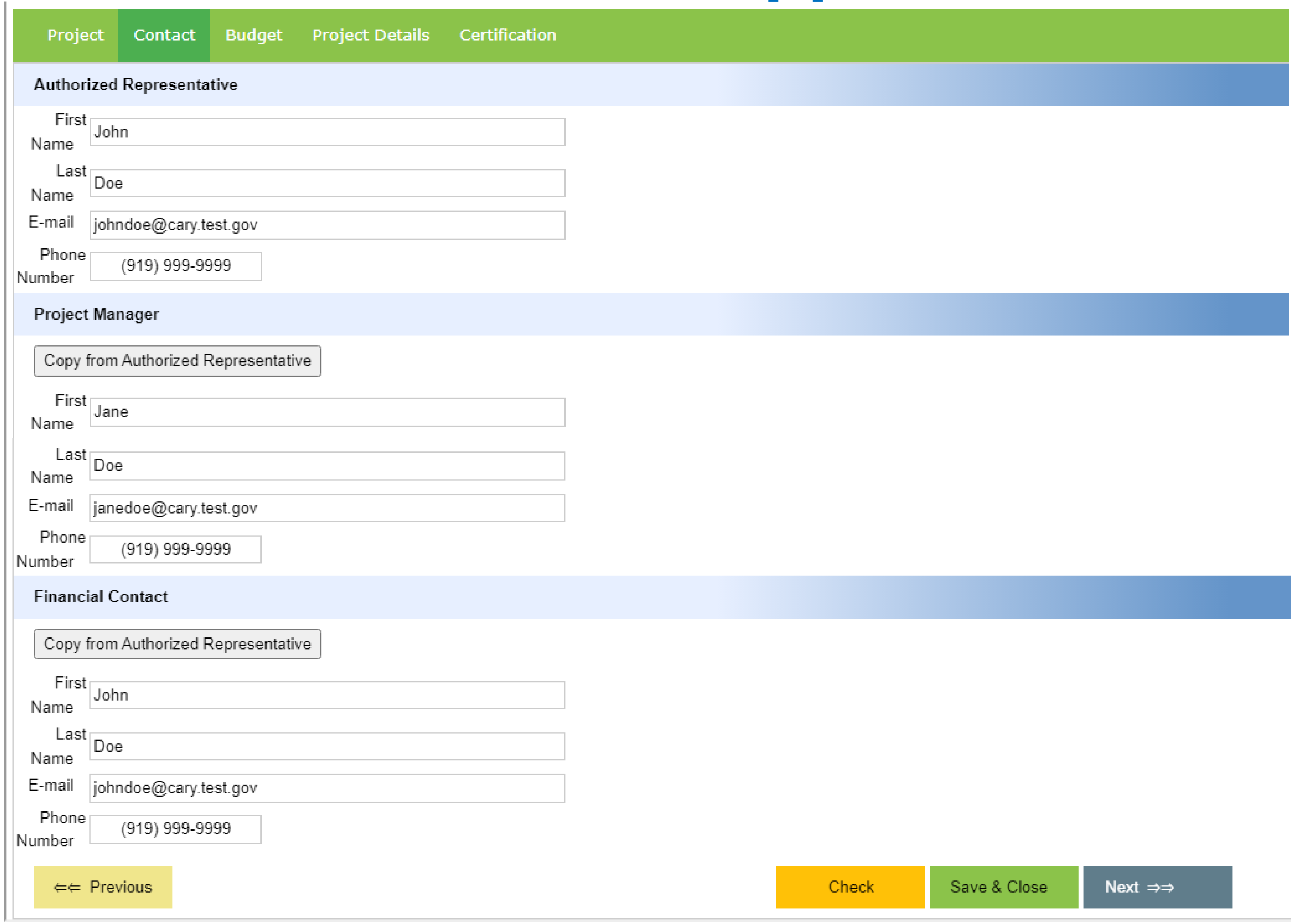
2024 DERA Application


Project
Contact
Budget
Project Details
Certification

Authorized Representative

First Name: John
Last Name: Doe
E-mail: johndoe@cary.test.gov
Phone Number: (919) 999-9999

Project Manager

Copy from Authorized Representative

First Name: Jane
Last Name: Doe
E-mail: janedoe@cary.test.gov
Phone Number: (919) 999-9999

Financial Contact

Copy from Authorized Representative

First Name: John
Last Name: Doe
E-mail: johndoe@cary.test.gov
Phone Number: (919) 999-9999

⇐⇐ Previous
Check
Save & Close
Next ⇒⇒

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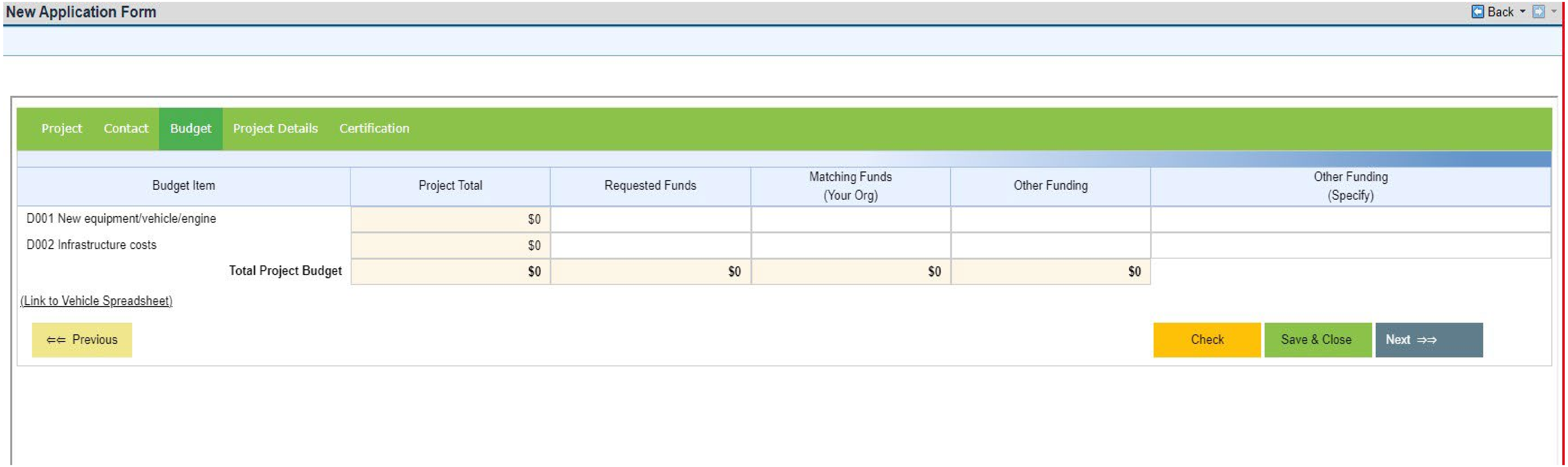
2024 DERA Application



New Application Form
Back
Project
Contact
Budget
Project Details
Certification

Budget Item	Project Total	Requested Funds	Matching Funds (Your Org)	Other Funding	Other Funding (Specify)
D001 New equipment/vehicle/engine	$0				
D002 Infrastructure costs	$0				
Total Project Budget	$0	$0	$0	$0	

(Link to Vehicle Spreadsheet)

⇐⇐ Previous
Check
Save & Close
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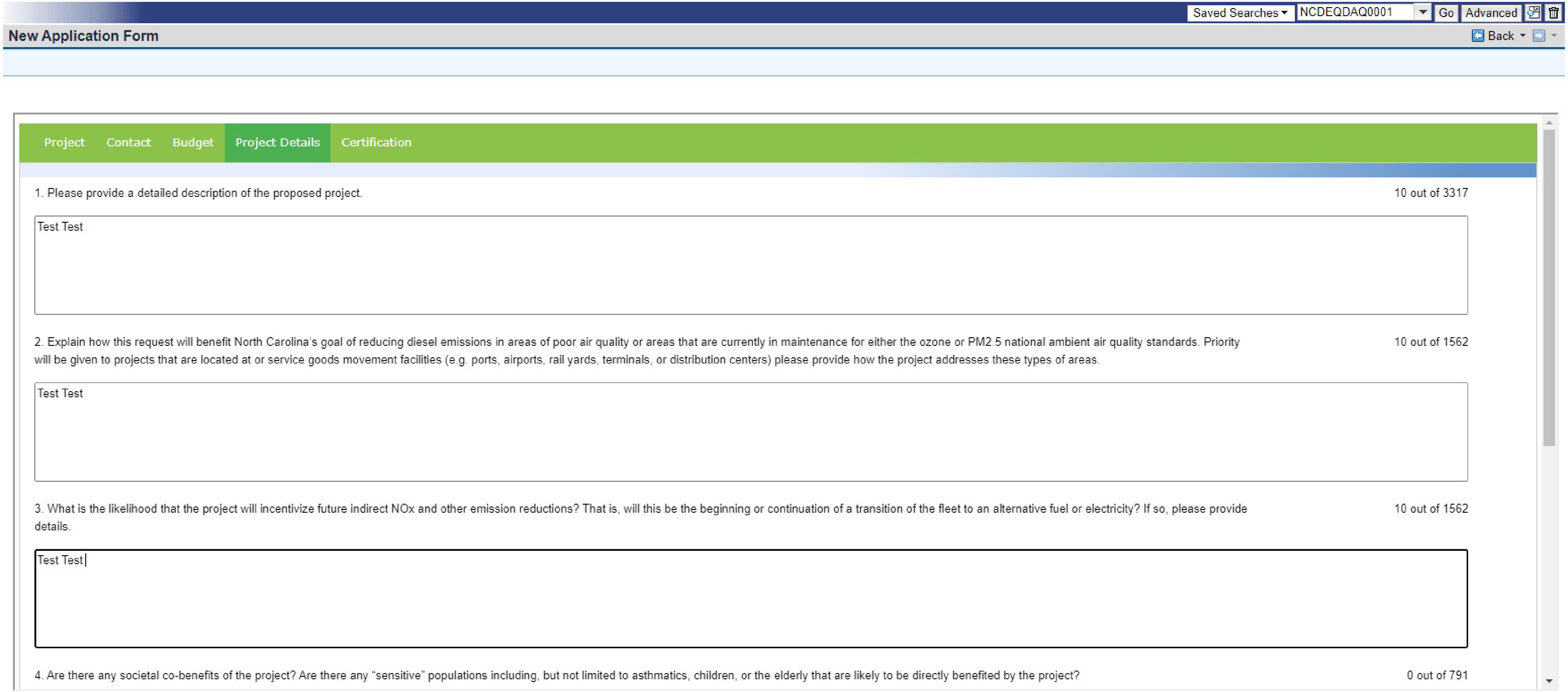
Funding Levels

Eligible Technologies	DERA Funding Limits	Minimum Mandatory Cost-Share (Fleet Owner Contribution)
Drayage Truck Replacement	50%	50%
Vehicle or Equipment Replacement with EPA Certified Engine	25%	75%
Vehicle or Equipment Replacement with CARB Certified Low NOx Engine	35%	65%
Vehicle or Equipment Replacement with Zero-tailpipe Emission Power Source	45%	55%
Engine Replacement with EPA Certified Engine	40%	60%
Engine Replacement with CARB Certified Low NOx Engine	50%	50%
Engine Replacement with Zero-tailpipe Emission Power Source	60%	40%
EPA Certified Remanufacture Systems	100%	0%
EPA Verified Highway Idle Reduction Technologies when combined with new or previously installed exhaust after-treatment retrofit	100%	0%
EPA Verified Highway Idle Reduction Technologies without new exhaust after-treatment retrofit	25%	75%
EPA Verified Locomotive Idle Reduction Technologies	40%	60%
EPA Verified Marine Shore Connection Systems	25%	75%
EPA Verified Electrified Parking Space Technologies	30%	70%
EPA Verified Exhaust After-treatment Retrofits	100%	0%
EPA Verified Engine Upgrade Retrofits	100%	0%
EPA Verified Hybrid Retrofit Systems	60%	40%
EPA Verified Fuel and Additive Retrofits when combined with new retrofit, upgrade, or replacement	Cost differential between conventional diesel fuel	Cost of conventional diesel fuel
EPA Verified Aerodynamics and Low Rolling Resistance Tires when combined with new exhaust after-treatment retrofit	100%	0%
Alternative Fuel Conversion	40%	60%

2024 DERA Application



New Application Form

1. Please provide a detailed description of the proposed project. 10 out of 3317

Test Test

2. Explain how this request will benefit North Carolina's goal of reducing diesel emissions in areas of poor air quality or areas that are currently in maintenance for either the ozone or PM2.5 national ambient air quality standards. Priority will be given to projects that are located at or service goods movement facilities (e.g. ports, airports, rail yards, terminals, or distribution centers) please provide how the project addresses these types of areas. 10 out of 1562

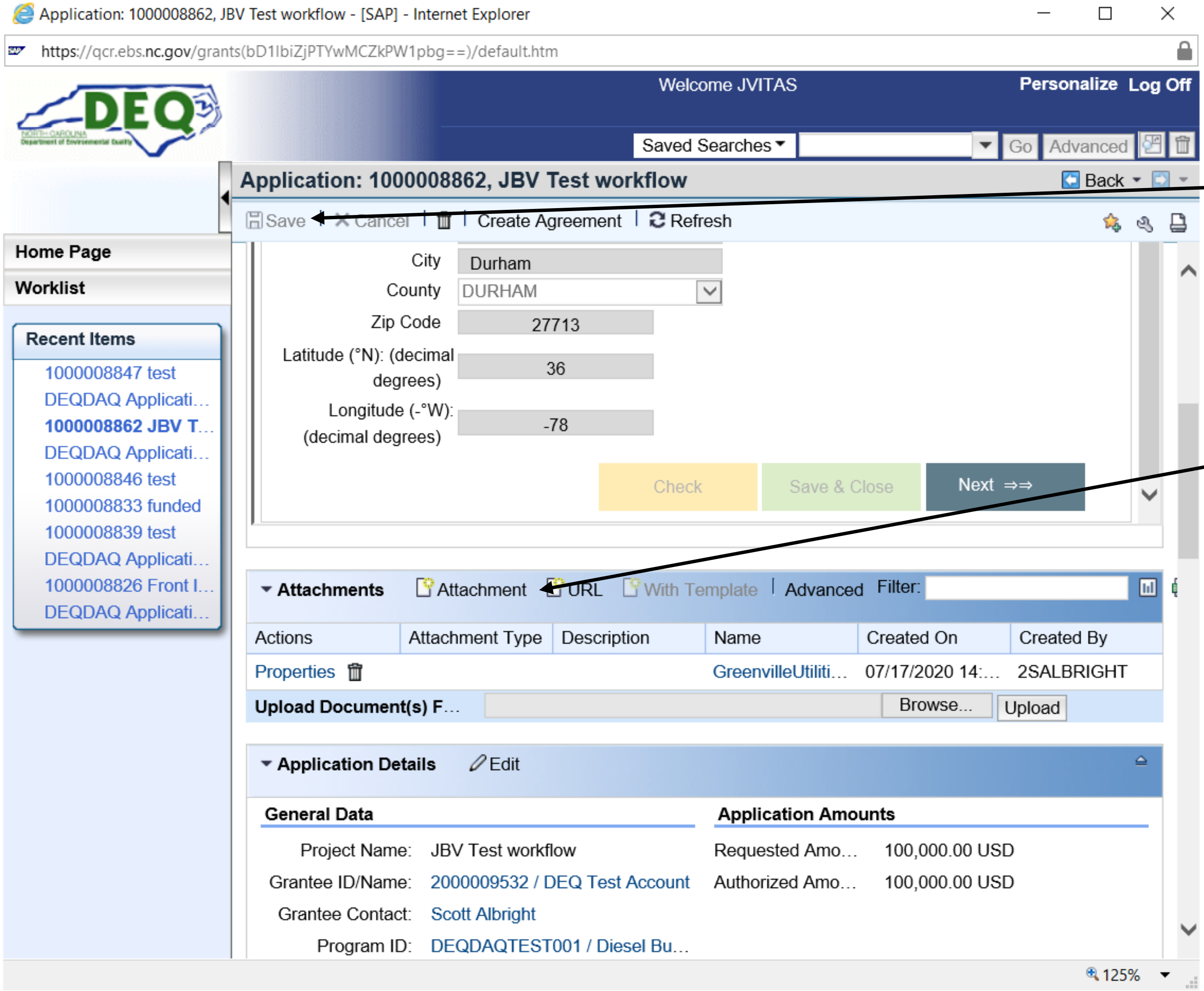
Test Test

3. What is the likelihood that the project will incentivize future indirect NOx and other emission reductions? That is, will this be the beginning or continuation of a transition of the fleet to an alternative fuel or electricity? If so, please provide details. 10 out of 1562

Test Test

4. Are there any societal co-benefits of the project? Are there any "sensitive" populations including, but not limited to asthmatics, children, or the elderly that are likely to be directly benefited by the project? 0 out of 791

How to Add an Attachment


Application: 1000008862, JBV Test workflow - [SAP] - Internet Explorer
https://qcr.ebs.nc.gov/grants(bD1lbiZjPTYwMCZkPW1pbg==)/default.htm
Welcome JVITAS
Personalize
Log Off
Saved Searches
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Save
Cancel
Create Agreement
Refresh
Home Page
Worklist
Recent Items
1000008847 test
DEQDAQ Applicati…
1000008862 JBV T…
DEQDAQ Applicati…
1000008846 test
1000008833 funded
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Attachments
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Application Details
Edit
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Application: 1000008862, JBV Test workflow

City: Durham
County: DURHAM
Zip Code: 27713
Latitude (°N): (decimal degrees): 36
Longitude (-°W): (decimal degrees): -78

Actions	Attachment Type	Description	Name	Created On	Created By
Properties 🗑			GreenvilleUtiliti…	07/17/2020 14:…	2SALBRIGHT

Upload Document(s) F…

General Data

Project Name: JBV Test workflow
Grantee ID/Name: 2000009532 / DEQ Test Account
Grantee Contact: Scott Albright
Program ID: DEQDAQTEST001 / Diesel Bu…

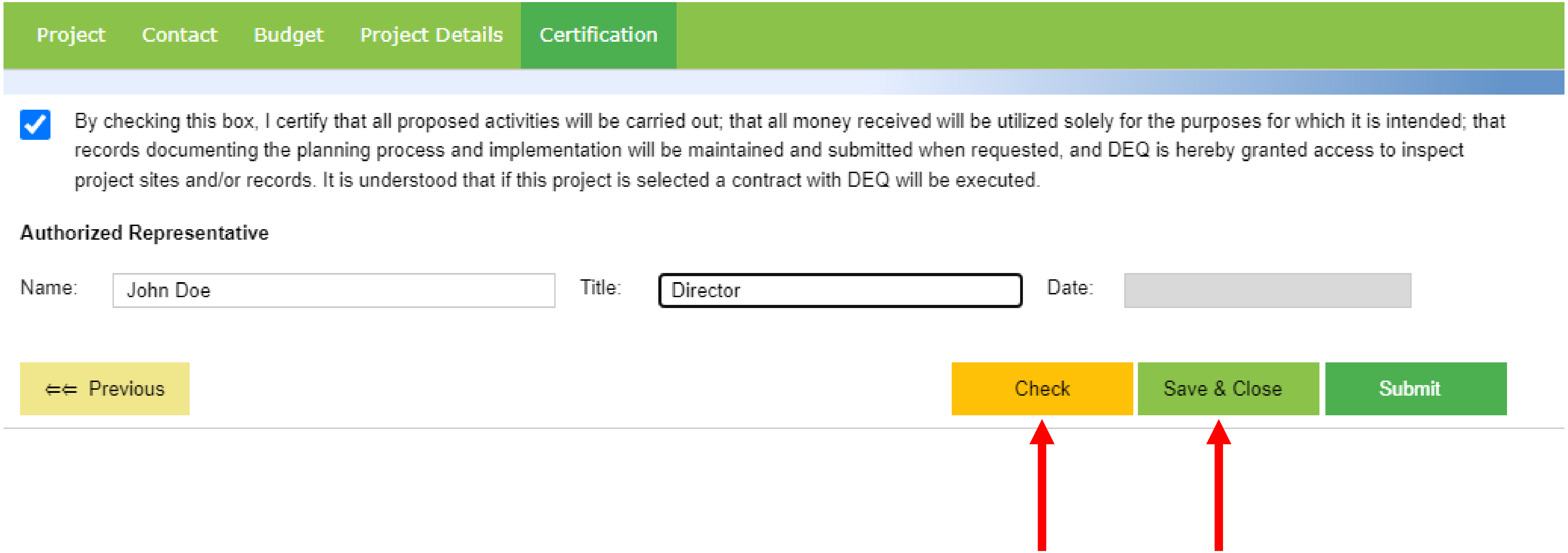
Application Amounts

Requested Amo… 100,000.00 USD
Authorized Amo… 100,000.00 USD

Once you have added all the attachments you MUST hit SAVE

This is where you will add attachments to your application.

2024 DERA Application


Project
Contact
Budget
Project Details
Certification

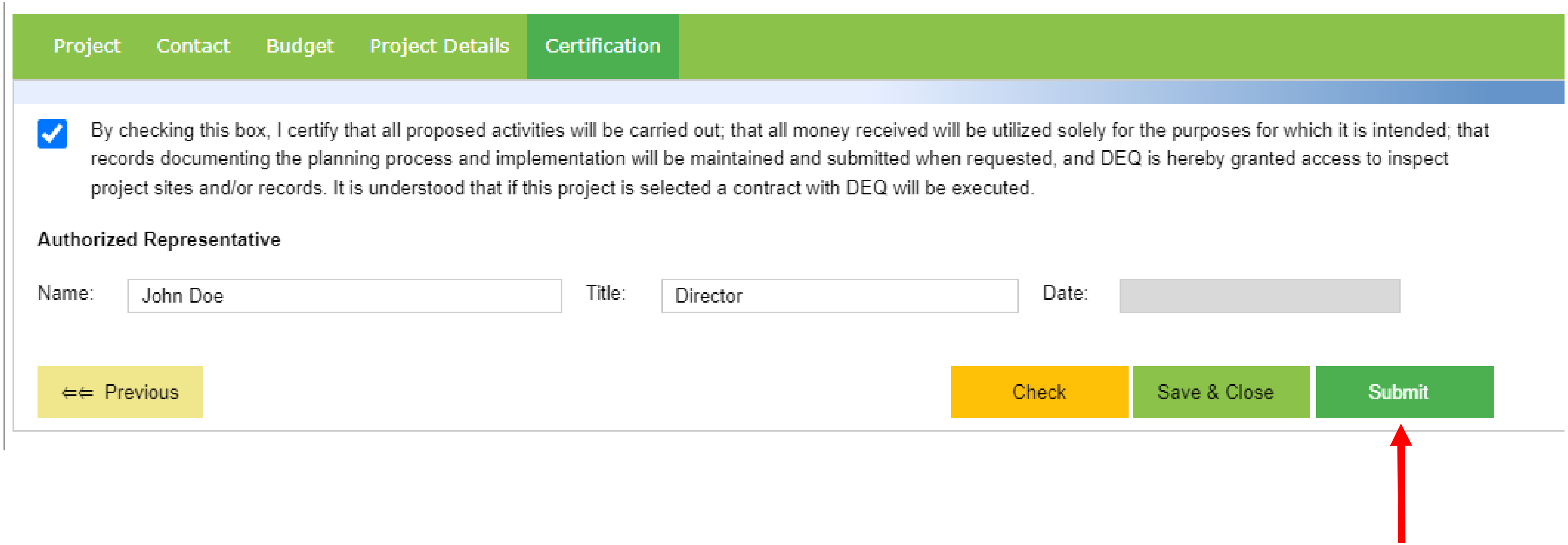
☑ By checking this box, I certify that all proposed activities will be carried out; that all money received will be utilized solely for the purposes for which it is intended; that records documenting the planning process and implementation will be maintained and submitted when requested, and DEQ is hereby granted access to inspect project sites and/or records. It is understood that if this project is selected a contract with DEQ will be executed.

Authorized Representative

Name: John Doe
Title: Director
Date:

⇐⇐ Previous
Check
Save & Close
Submit

Submitting an Application


Project
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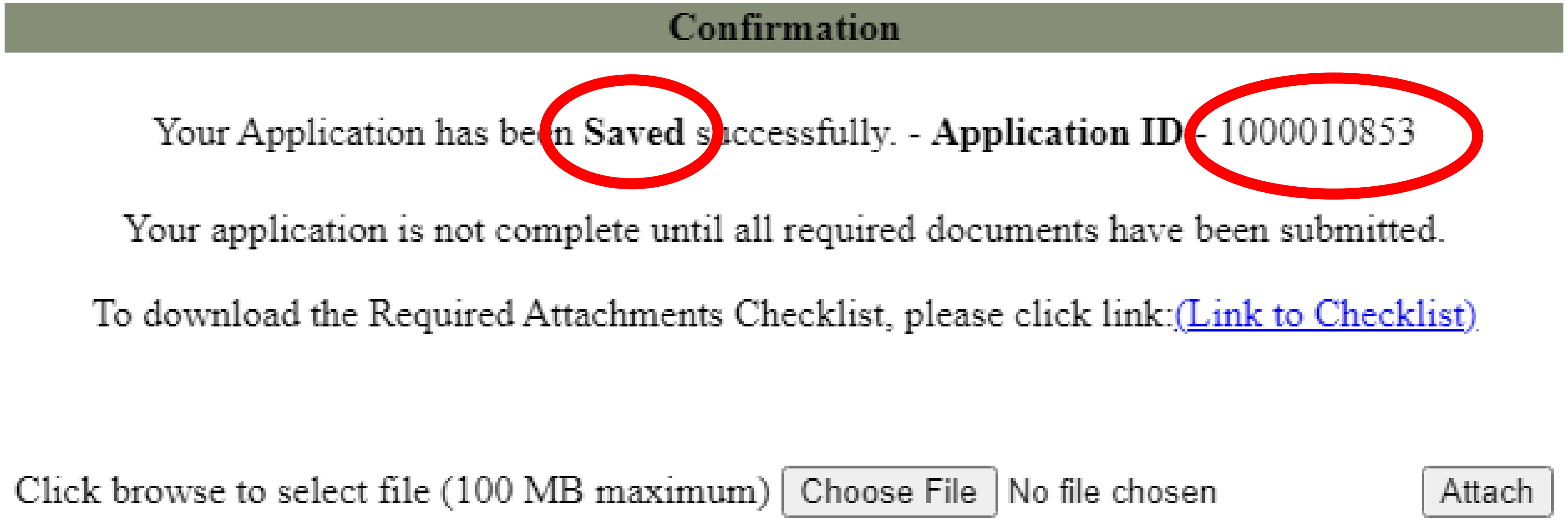
Authorized Representative

Name: John Doe
Title: Director
Date:

⇐⇐ Previous
Check
Save & Close
Submit

2024 DERA Application



Confirmation

Your Application has been **Saved** successfully. - **Application ID** - 1000010853

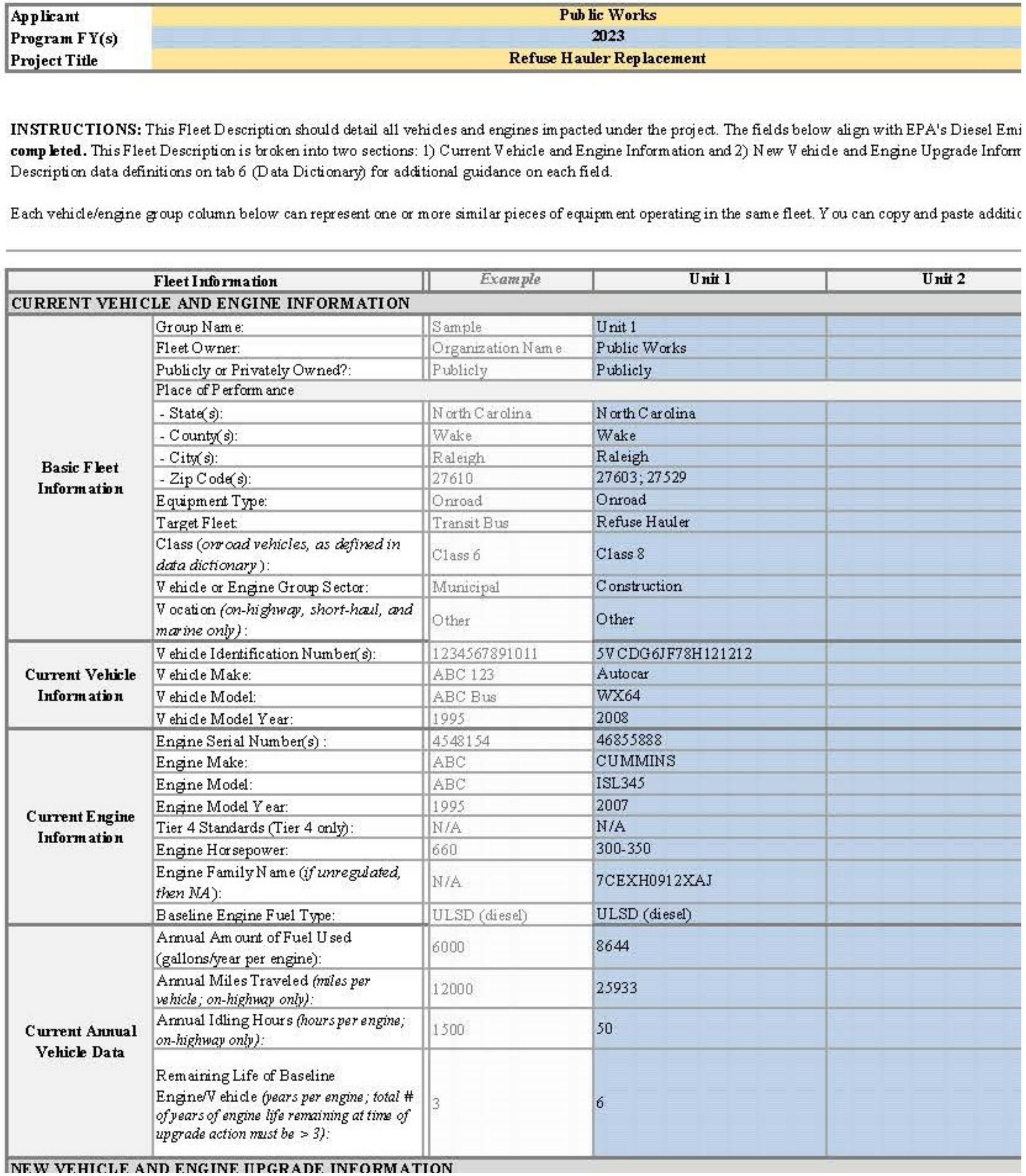
Your application is not complete until all required documents have been submitted.

To download the Required Attachments Checklist, please click link:[(Link to Checklist)]

Click browse to select file (100 MB maximum)

Required Application Attachments

- NCDAQ Vehicle Spreadsheet
- Quotes
  - Should include itemized quotes for any requested equipment and associated infrastructure install/equipment
  - Infrastructure acknowledgement of utility consult (EV projects only)
  - Acknowledgment of BABA compliance (EV projects only)
  - Acknowledgement of workforce development (EV projects only)
- Pictures of engine tags, VINs, of original equipment/vehicle
- Pictures of equipment/vehicle to be replaced
- Any other supporting documentation for application



Applicant	**Public Works**
Program FY(s)	**2023**
Project Title	**Refuse Hauler Replacement**

INSTRUCTIONS: This Fleet Description should detail all vehicles and engines impacted under the project. The fields below align with EPA's Diesel Emi
completed. This Fleet Description is broken into two sections: 1) Current Vehicle and Engine Information and 2) New Vehicle and Engine Upgrade Inform
Description data definitions on tab 6 (Data Dictionary) for additional guidance on each field.

Each vehicle/engine group column below can represent one or more similar pieces of equipment operating in the same fleet. You can copy and paste additi

Fleet Information		*Example*	**Unit 1**	**Unit 2**
CURRENT VEHICLE AND ENGINE INFORMATION				
Basic Fleet Information	Group Name:	Sample	Unit 1	
	Fleet Owner:	Organization Name	Public Works	
	Publicly or Privately Owned?:	Publicly	Publicly	
	Place of Performance			
	- State(s):	North Carolina	North Carolina	
	- County(s):	Wake	Wake	
	- City(s):	Raleigh	Raleigh	
	- Zip Code(s):	27610	27603; 27529	
	Equipment Type:	Onroad	Onroad	
	Target Fleet:	Transit Bus	Refuse Hauler	
	Class (*onroad vehicles, as defined in data dictionary*):	Class 6	Class 8	
	Vehicle or Engine Group Sector:	Municipal	Construction	
	Vocation (*on-highway, short-haul, and marine only*):	Other	Other	
Current Vehicle Information	Vehicle Identification Number(s):	1234567891011	5VCDG6JF78H121212	
	Vehicle Make:	ABC 123	Autocar	
	Vehicle Model:	ABC Bus	WX64	
	Vehicle Model Year:	1995	2008	
Current Engine Information	Engine Serial Number(s) :	4548154	46855888	
	Engine Make:	ABC	CUMMINS	
	Engine Model:	ABC	ISL345	
	Engine Model Year:	1995	2007	
	Tier 4 Standards (Tier 4 only):	N/A	N/A	
	Engine Horsepower:	660	300-350	
	Engine Family Name (*if unregulated, then NA*):	N/A	7CEXH0912XAJ	
	Baseline Engine Fuel Type:	ULSD (diesel)	ULSD (diesel)	
Current Annual Vehicle Data	Annual Amount of Fuel Used (gallons/year per engine):	6000	8644	
	Annual Miles Traveled (*miles per vehicle; on-highway only*):	12000	25933	
	Annual Idling Hours (*hours per engine; on-highway only*):	1500	50	
	Remaining Life of Baseline Engine/Vehicle (*years per engine; total # of years of engine life remaining at time of upgrade action must be > 3*):	3	6	
NEW VEHICLE AND ENGINE UPGRADE INFORMATION				

NCDAQ Vehicle Equipment Spreadsheet

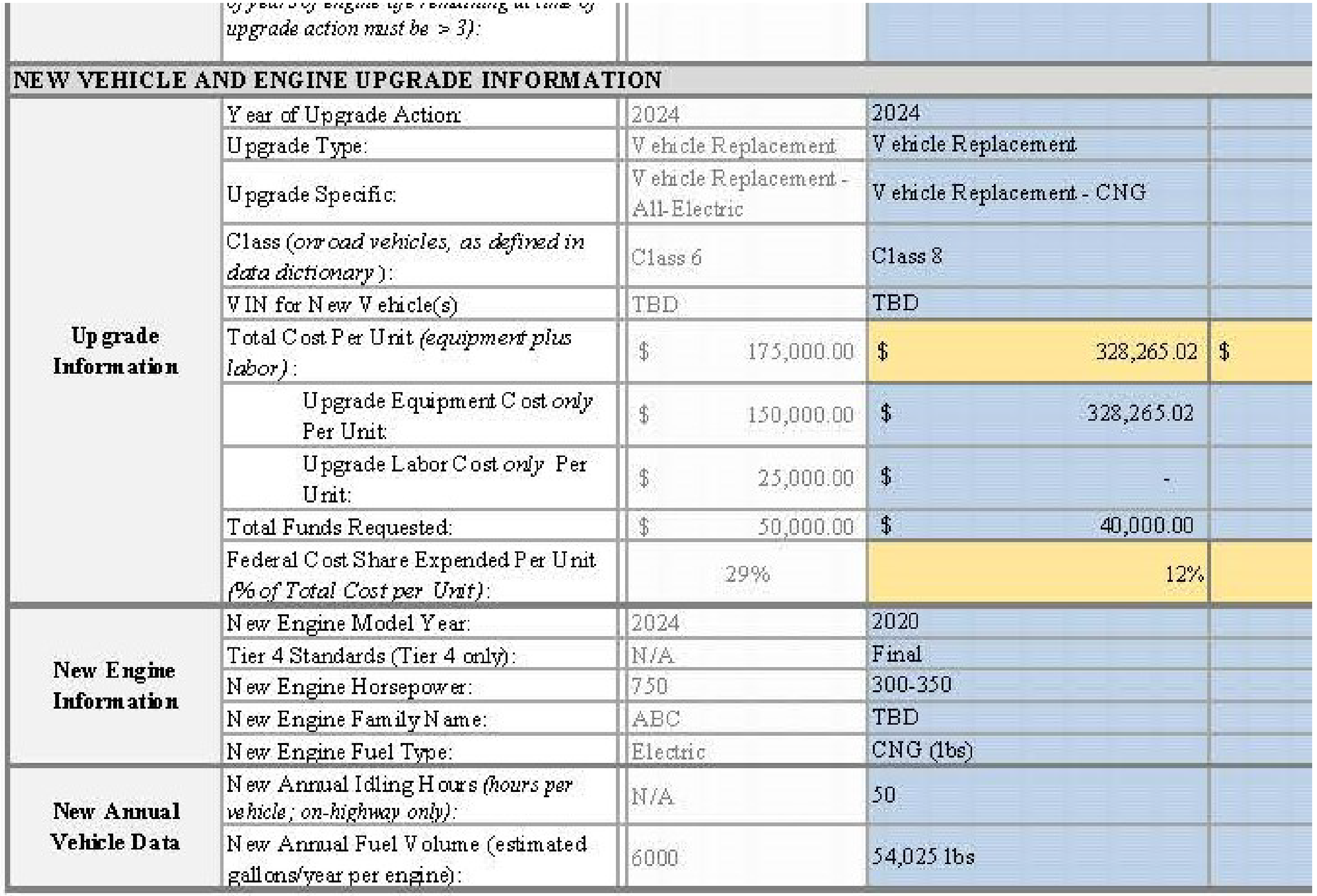
Old equipment (replaced equipment)

Please fill out as many fields as you can.

Notice the sheets are labeled by the project type:

1. On-Road
2. Off-Road
3. Marine
4. Locomotive
5. Infrastructure (should be filled out for any EV replacement requests with infrastructure)

You can upload attachments ***at any time*** during the application process.



	upgrade action must be > 3):			
NEW VEHICLE AND ENGINE UPGRADE INFORMATION				
Upgrade Information	Year of Upgrade Action:	2024	2024	
	Upgrade Type:	Vehicle Replacement	Vehicle Replacement	
	Upgrade Specific:	Vehicle Replacement - All-Electric	Vehicle Replacement - CNG	
	Class (*on-road vehicles, as defined in data dictionary*):	Class 6	Class 8	
	VIN for New Vehicle(s)	TBD	TBD	
	Total Cost Per Unit (*equipment plus labor*):	$ 175,000.00	$ 328,265.02	$
	Upgrade Equipment Cost *only* Per Unit:	$ 150,000.00	$ 328,265.02	
	Upgrade Labor Cost *only* Per Unit:	$ 25,000.00	$ -	
	Total Funds Requested:	$ 50,000.00	$ 40,000.00	
	Federal Cost Share Expended Per Unit *(% of Total Cost per Unit)*:	29%	12%	
New Engine Information	New Engine Model Year:	2024	2020	
	Tier 4 Standards (Tier 4 only):	N/A	Final	
	New Engine Horsepower:	750	300-350	
	New Engine Family Name:	ABC	TBD	
	New Engine Fuel Type:	Electric	CNG (lbs)	
New Annual Vehicle Data	New Annual Idling Hours *(hours per vehicle; on-highway only)*:	N/A	50	
	New Annual Fuel Volume (estimated gallons/year per engine):	6000	54,025 lbs	

New equipment (replacement equipment)

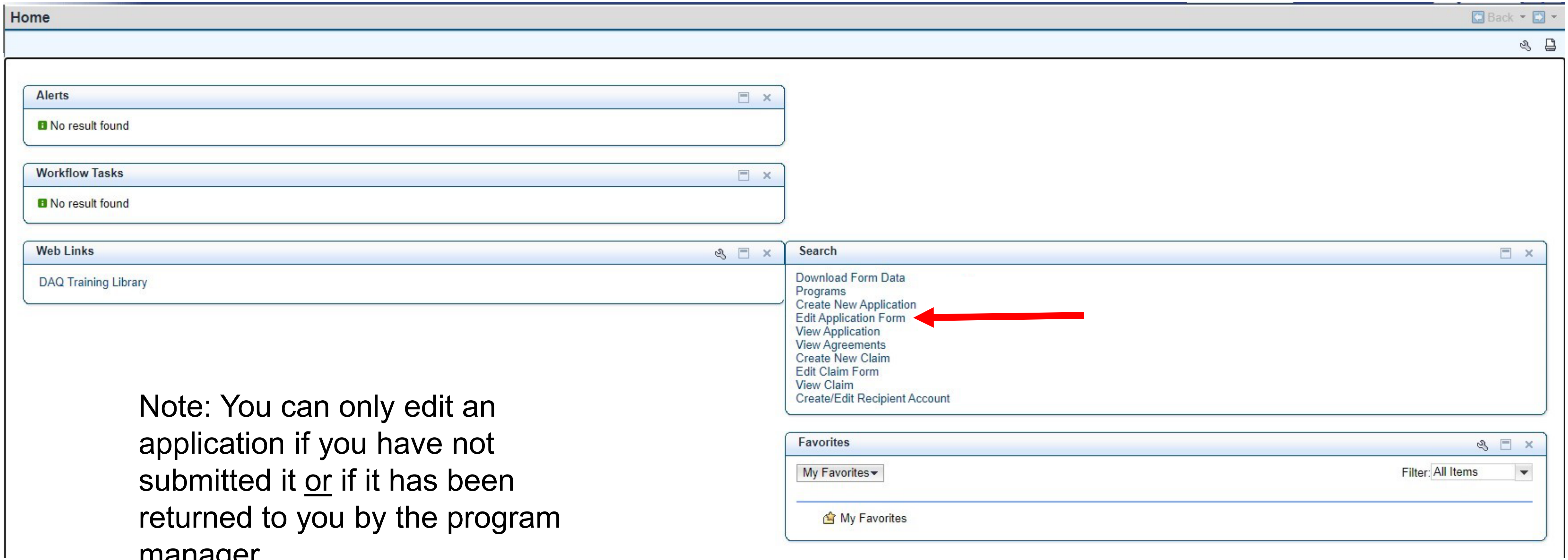
Please fill out as many fields as you can.

The quotes should match the information found in this spreadsheet.

If you are requesting infrastructure for replacement equipment, the quotes should match for installation and equipment.

You can upload attachments ***at any time*** during the application process.

Editing an Existing Application



Alerts

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Workflow Tasks

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View Agreements
Create New Claim
Edit Claim Form
View Claim
Create/Edit Recipient Account

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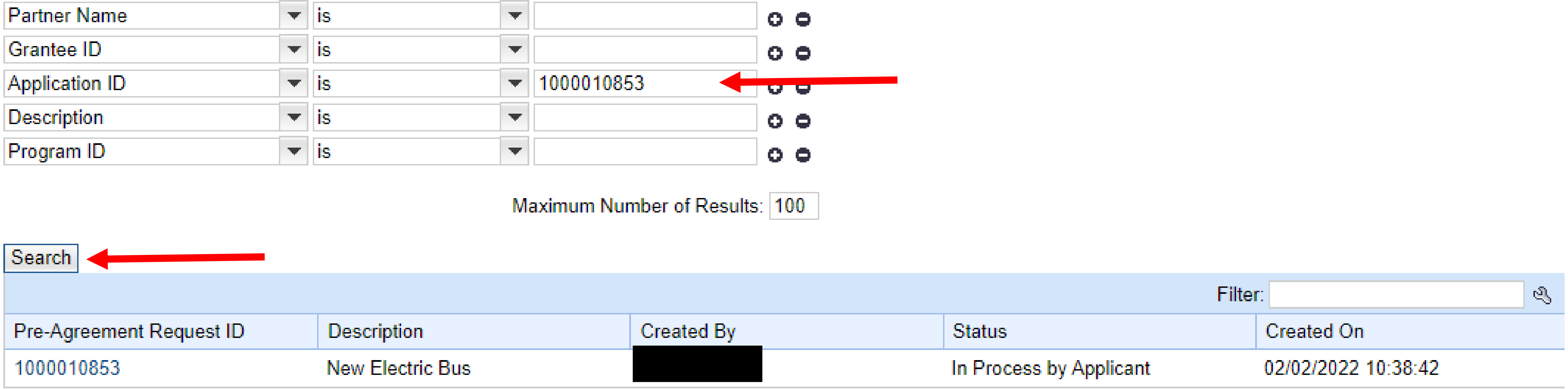
My Favorites

Note: You can only edit an application if you have not submitted it or if it has been returned to you by the program manager.

Editing an Existing Application



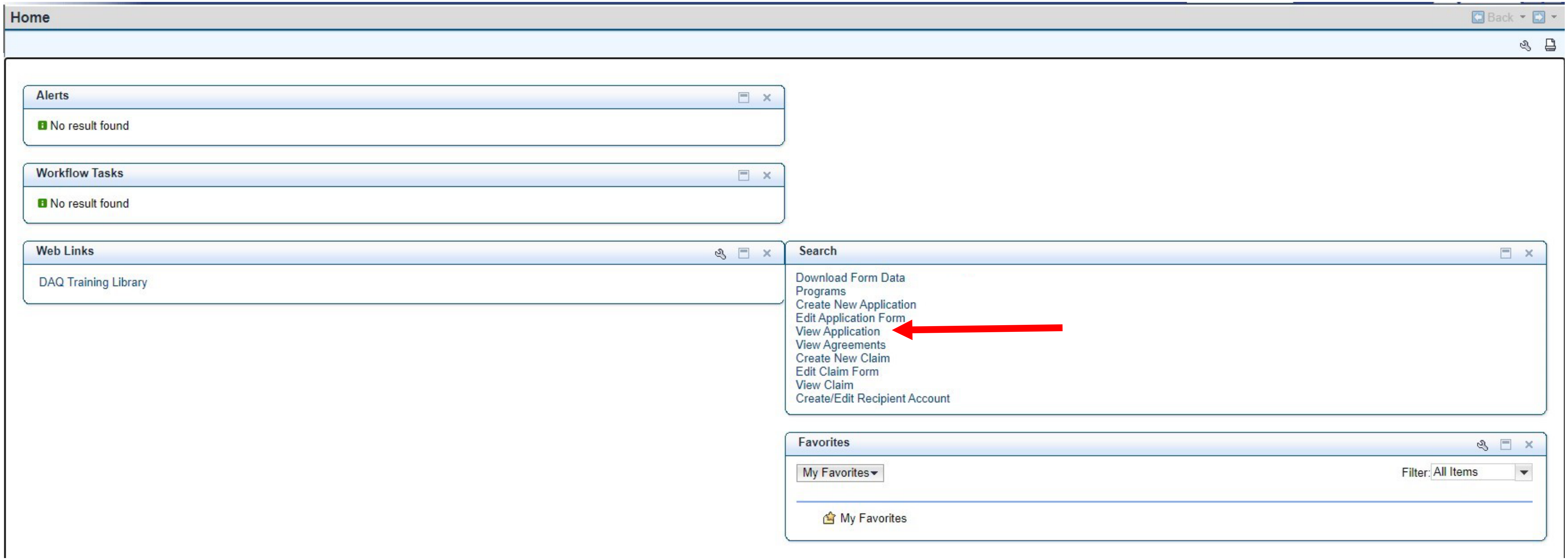
Partner Name	is	
Grantee ID	is	
Application ID	is	1000010853
Description	is	
Program ID	is	

Maximum Number of Results: 100

Filter:

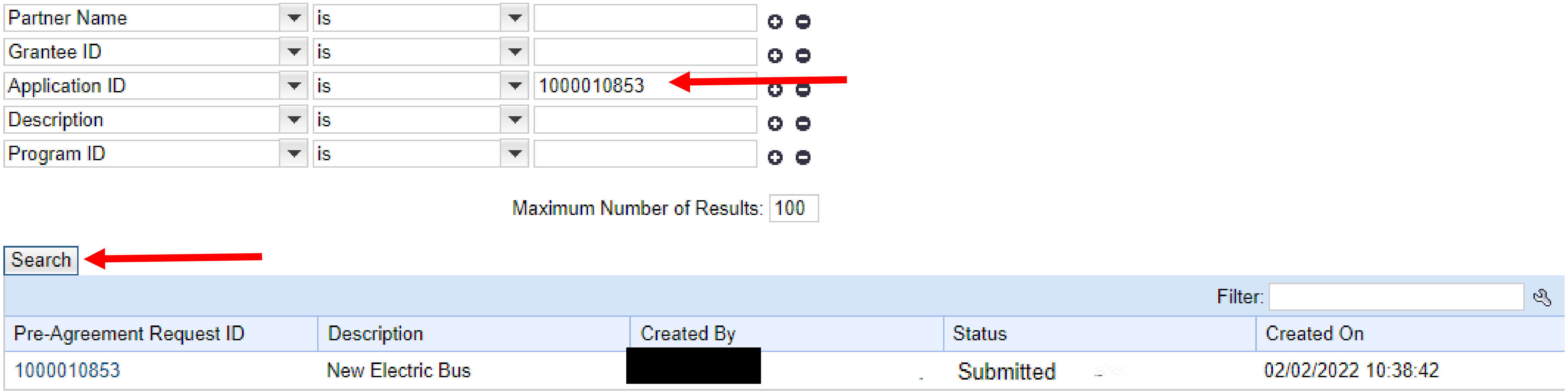
Pre-Agreement Request ID	Description	Created By	Status	Created On
1000010853	New Electric Bus	[redacted]	In Process by Applicant	02/02/2022 10:38:42

How to View an Application



Home
Back
Alerts
No result found
Workflow Tasks
No result found
Web Links
DAQ Training Library
Search
Download Form Data
Programs
Create New Application
Edit Application Form
View Application
View Agreements
Create New Claim
Edit Claim Form
View Claim
Create/Edit Recipient Account
Favorites
My Favorites
Filter: All Items
My Favorites

Finding an Application in GMS

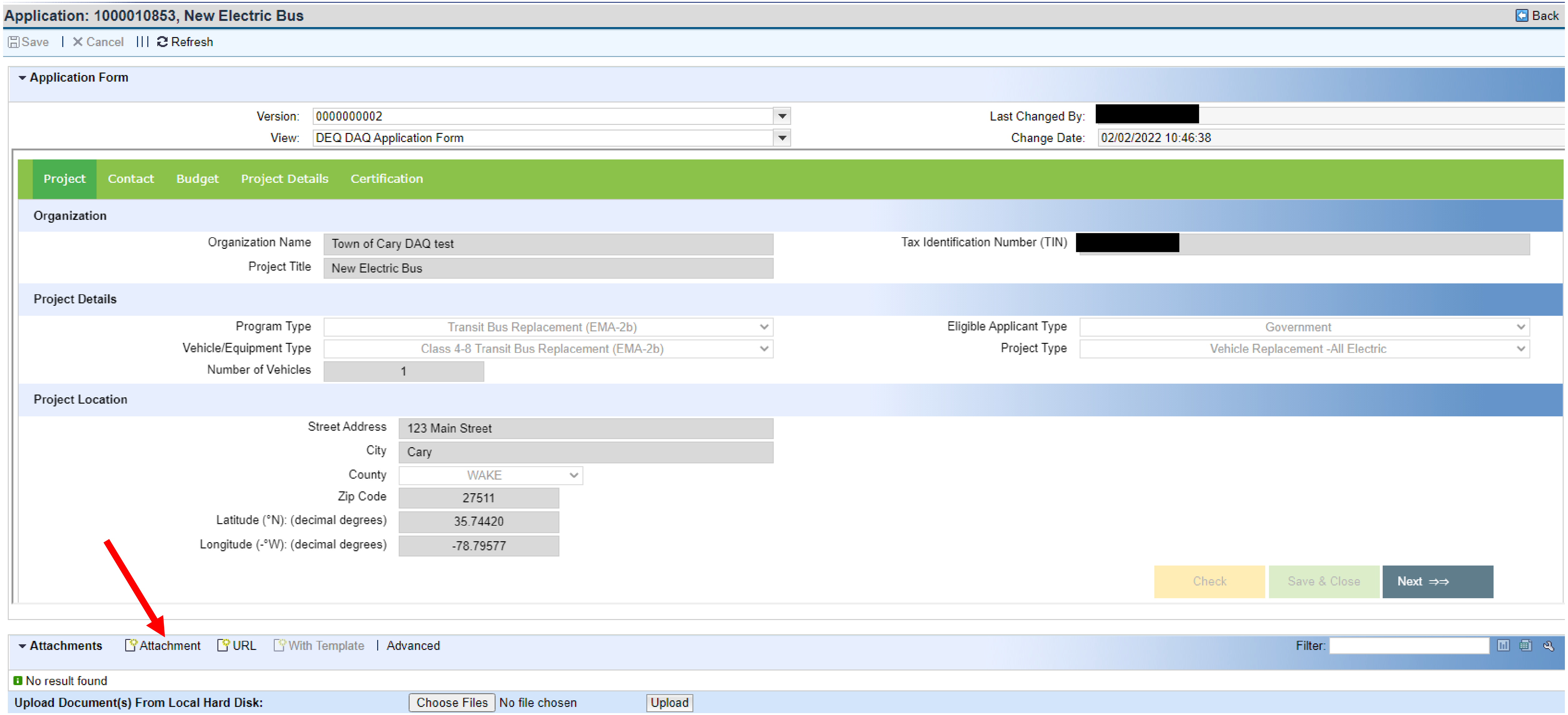


Partner Name	is	
Grantee ID	is	
Application ID	is	1000010853
Description	is	
Program ID	is	

Maximum Number of Results: 100

Pre-Agreement Request ID	Description	Created By	Status	Created On
1000010853	New Electric Bus	[redacted]	Submitted	02/02/2022 10:38:42

Adding Attachments to a Submitted Application



Application: 1000010853, New Electric Bus

Back
Save
Cancel
Refresh

Application Form

Version: 0000000002

View: DEQ DAQ Application Form

Last Changed By: [redacted]

Change Date: 02/02/2022 10:46:38

Project
Contact
Budget
Project Details
Certification

Organization

Organization Name: Town of Cary DAQ test

Project Title: New Electric Bus

Tax Identification Number (TIN): [redacted]

Project Details

Program Type: Transit Bus Replacement (EMA-2b)

Vehicle/Equipment Type: Class 4-8 Transit Bus Replacement (EMA-2b)

Number of Vehicles: 1

Eligible Applicant Type: Government

Project Type: Vehicle Replacement -All Electric

Project Location

Street Address: 123 Main Street

City: Cary

County: WAKE

Zip Code: 27511

Latitude (°N): (decimal degrees): 35.74420

Longitude (-°W): (decimal degrees): -78.79577

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Project Scoring Criteria

Lifetime Emissions Reductions	35
Lifetime Cost Effectiveness	30
Co-Benefits	20
Environmental Justice	10
EPA Priority County*	5
Historically Under-Resourced County	5
Electric Project	5
Minority or Women-owned Business**	5
Goods Movement Facility**	5
Federal Major Disaster Area	5
Total Points Possible	**125**

* Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, or Union

** You must indicate this in your application

What does a competitive application look like?

- It should be complete.
- It should be cost effective compared to our other applications. This may include voluntary cost-shares, i.e., those over the mandatory cost-shares required by the program.
- The best-scoring equipment gets a lot of mileage/hours and has a lot of useful life.
- The best applications have a well-defined project scope and they fit into a larger sustainability plan.

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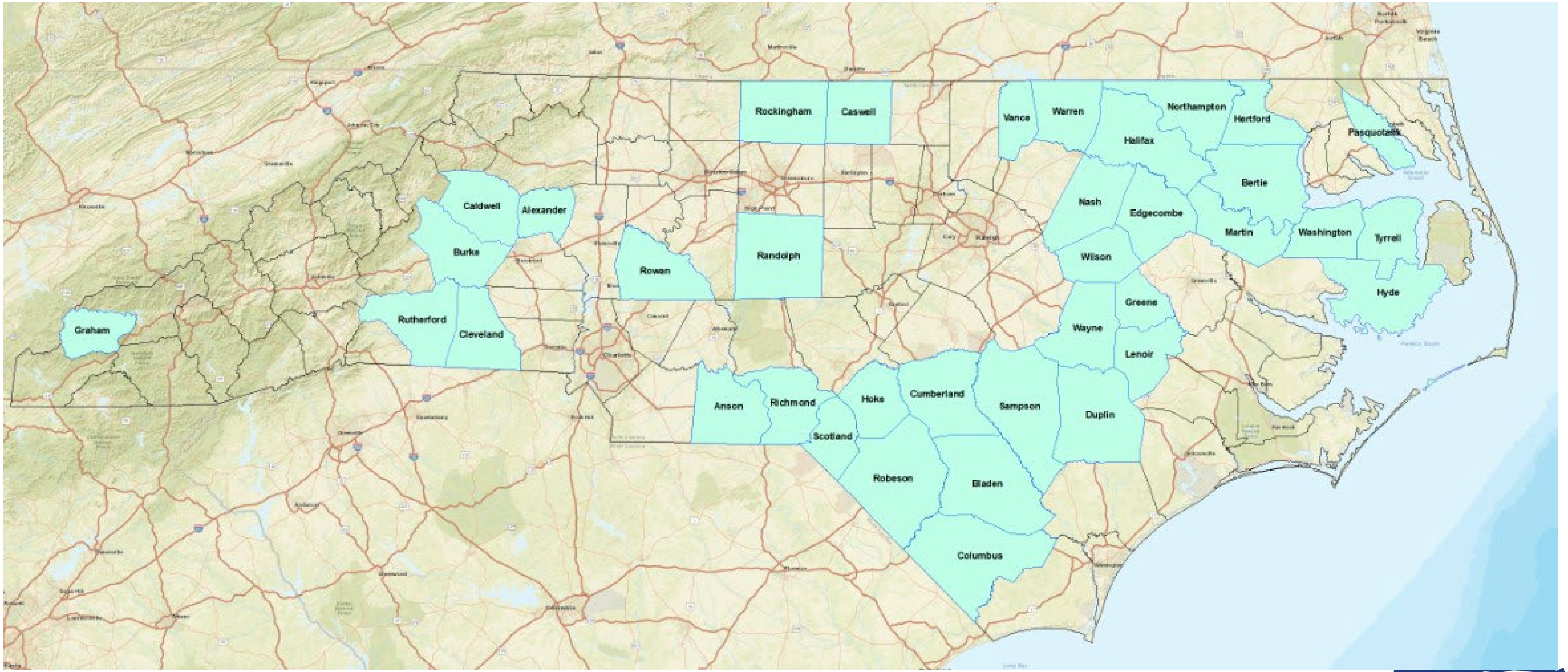
Historically Under-Resourced County Map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Burke
Martin
Washington
Tyrrell
Randolph
Wilson
Rowan
Hyde
Greene
Graham
Rutherford
Cleveland
Wayne
Lenoir
Hoke
Cumberland
Anson
Richmond
Sampson
Duplin
Scotland
Robeson
Bladen
Columbus

Tips and Things to Know

- **Increases in fleet size are not allowed.**
- **Replacement vehicle must be “like for like” with the original equipment.**
- **Charging infrastructure purchases must be part of a vehicle replacement project.**
- **Budget information should be as accurate as possible.**
- **Partial funding will be used as appropriate in awarding projects.**
- **Essays will be used to assist in evaluating projects that score similarly to determine awardees.**
- **Applications must be submitted via the NCDAQ Grants Management System. Applications will not be accepted after 11:59PM EDT on December 31, 2024.**
- **Do not sign any agreements with vendors or start work until your contract is fully executed.**
- **Applications may be shared with other agencies with similar funding opportunities if project is not funded.**
- **You must log into GMS periodically or your account will be made inactive, and you may have to request access again.**

AN AWARDED APPLICATION IS NOT A FULLY EXECUTED CONTRACT

To get Reimbursement

- **All claims are submitted in the GMS**
- **Quarterly reporting is required by all grantees**
- **Site visits for staff to see the purchased equipment is required to receive reimbursement**
- **Submit invoices, proof of scrappage, photos of new equipment, final reports**

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Scrappage Requirements

- **“Scrapped” shall mean to render inoperable and available for recycle, and, at a minimum, to specifically cut a 3-inch hole in the engine block for all engines.**
- **If any eligible vehicle will be replaced as part of an eligible project, scrapped shall also include the disabling of the chassis by cutting the vehicle’s frame rails completely in half.**
- **You must scrap all replaced equipment within 3 months of taking delivery of new equipment.**

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Destruction of Old Equipment

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760178

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A Few Helpful Hints

- Apply early
  - If there are issues with your application, it can be returned for correction before the December 31, 2024, closing date.
  - We will not accept late applications.
- Contact us for questions well before the application closes for assistance.

Where to get more information?

- **Questions regarding the application can be directed to: daq.mscb.ncdaqgrants@deq.nc.gov**

- **Downloadable GMS External User Manual**

- **Questions regarding logging onto the system after access has been granted and/or error messages received during the application process can be directed to: EBSSupport@ncdot.gov**

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If you are not currently on our mailing list and would like to receive email updates about DERA, please send an email with the word "Subscribe" in the subject line
to daq.mscb.ncdaqgrants@deq.nc.gov.

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Useful Links

- **About the NC DERA Program:**
  - NC DAQ DERA Page
  - DERA Eligibility Tool
  - RFP Guidance

- **NC DAQ Grants Management System:**
  - GMS Website
  - NC DAQ GMS
  - NC DAQ Users Guide

- **Required Forms to Apply:**
  - NCID Registration
  - Online GMS access form
  - NC W-9 form

- **Past Webinar – How to Apply:**
  - GMS Overview

Questions