The ecosystem Daimler Trucks North America

**commit** as a company.
**comply** with existing requirements.
**prevent** all types of pollution.
**improve** performance continuously.
**design** better products and processes.
**achieve** environmental goals.

commit as a company.

“Our Blue Sky Vision is our road map for achieving sustainable operations. DTNA’s overall success is measured by our accomplishments and also by our continued commitment to **environmentally conscious operations.**” – Roger Nielsen, COO
Only empowered people produce powerful performance

Motivated people can influence their peers.

Recycling (the act of doing) grows environmentally conscious operations. What’s next?

Campaigns build excitement and make it fun!
Lean and Green at Daimler Trucks North America

the 7 green wastes

- Energy
- Water
- Materials
- Garbage
- Transportation
- Emissions
- Biodiversity

1.5 day event in Gastonia

38 green opportunities in Def Tank

www.greenenterprise.ca
Choose the process focus

Build eco into Six Sigma and Continuous Improvement Events.

Excess pulled to allow hoses to reach cab connections

<table>
<thead>
<tr>
<th></th>
<th>Old Process</th>
<th>New Process</th>
<th>Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Waste/Truck</td>
<td>$6.01</td>
<td>$2.15</td>
<td>$3.86</td>
</tr>
<tr>
<td>Waste Per Year</td>
<td>$67,736.40</td>
<td>$24,277.07</td>
<td>$43,459.33</td>
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</tbody>
</table>

Easy to use template insures proper length with minimal waste
Respect, Support, Challenge your partners and supplier

Returnable containers and racking systems.

Partnerships for higher rebates and lower costs.

Team driven ‘dumpster dives.’

Training for all – contractors, custodians, managers, shop floor, etc.
Share Openly and Borrow Proudly

Benchmarking with other manufacturers.

Working with organizations to spread the word.

Paying it forward to local schools and universities.